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### PRESS RELEASE

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#### Royal Palm Coast Realtor® Association Market Stats Report: October Sees Increase in Pending Sales and New Listings

**Fort Myers and Cape Coral, FL** – Positive Market Momentum: RPCRA Reports Surge in Pending Sales and New Listings Across Southwest Florida. "Although closed sales were down a bit from last month, there was a significant increase compared to October last year, as well as a jump in pending sales and new listings." remarked RPCRA President Karen Borrelli.

#### Single Family Residential Market Summary

For the RPCRA single family residential market, the median sold price was \$364,900, up 2.8% from the previous month. The number of closed sales was 1,001, up 2.8% from September. The number of new listings at the end of October was 2,071, an increase of 22.6% from the prior month. The median days on market was 57, down 3.4% compared to September. Finally, the months' supply of inventory increased to 7.3, 4.3% higher compared to September.

#### Condo/Townhouse Market Summary

For the RPCRA condo and townhouse market, the median sold price was \$247,990, unchanged from the previous month, and down 5.5% from last October. The number of closed sales was 229, a decrease of 0.9% from September, with median days on market down 40.4% at 65. The number of new listings at the end of October was 760, an increase of 56.7% from the prior month. Finally, the monthly supply of inventory increased to 12.3, up 8.4% from September, and down 18.7% compared to October 2024.

For more information on this month's market stats, visit the RPCRA MLS Statistics.

###

To learn more about Royal Palm Coast Realtor® Association and membership, visit rpcra.org.

The Royal Palm Coast Realtor® Association was chartered in 1922 as the fort Myers Board of Realty. Today, it serves more than 10,000 Realtor® members and Affiliate Business Partners. The Association acts as the primary resource and active advocate for its members by collectively promoting member business interests through education, communication, and proactive management of industry issues.

## **MARKET INSIGHTS REPORT**



### October 2025

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Market trends and analysis are based on data from the Southwest Florida MLS through the end of each month. Data is deemed reliable but not guaranteed and may differ from previous reports due to timing of MLS entries.

This report summarizes markets served by RPCRA in Lee and Hendry counties. An online dashboard with real-time data, additional metrics, and filtering options is also available for members—contact the Association for details.

## **RPCRA Market Summary**





Includes Lee and Hendry counties, excluding Bonita Springs and Estero.

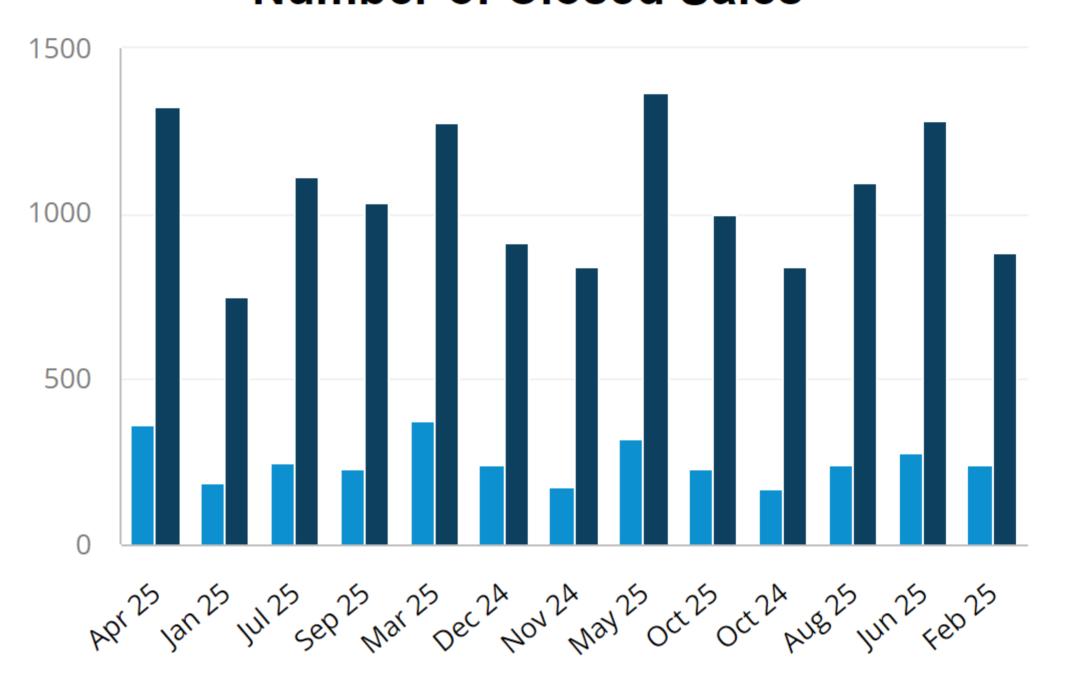
### **Single Family Homes**

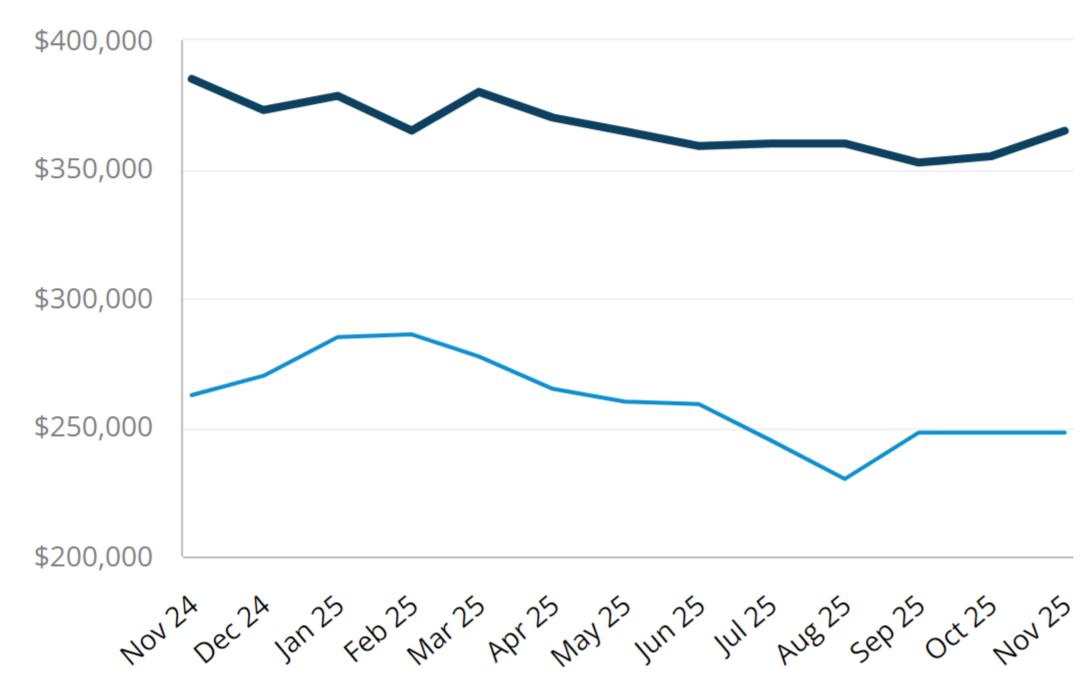
	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$364,900	\$385,000	<b>&gt;</b> -5.2%	\$355,000	<b>≈</b> 2.8%	\$361,000	\$380,000	<b>&gt;</b> -5.0%
Closed Sales	1,001	843	<b>☆</b> 18.7%	1,033	<b>&gt;</b> -3.1%	11,126	11,054	<b>☆</b> 0.7%
New Listings	2,071	1,670	≈ 24.0%	1,689	≈ 22.6%	20,768	19,339	<b>☆</b> 7.4%
Pending Sales	1,134	733	<b>☆</b> 54.7%	1,016	<b>☆</b> 11.6%	11,644	11,118	<b>☆</b> 4.7%
Median Days on Market	57	55	≈ 3.6%	59	<b>&gt;</b> -3.4%	56	48	<b>☆</b> 16.7%
Sold Price per Square Foot	\$214	\$226	<b>&gt;</b> -5.3%	\$212	<b>☆</b> 0.9%	\$218	\$228	<b>&gt;</b> -4.4%
Percent of Original Price Rec'd	91.6%	92.7%	<b>以</b> -1.2%	91.3%	<b>≈</b> 0.3%	91.4%	92.9%	<b>&gt;</b> -1.7%
Active Inventory	7,262	6,762	<b>≈</b> 7.4%	7,182	<b>☆</b> 1.1%			
Months Supply of Inventory	7.3	8.0	<b>&gt;</b> -9.6%	7.0	<b>☆</b> 4.3%			

### Condominiums

	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$247,990	\$262,500	<b>&gt;</b> -5.5%	\$247,990	<b>≫</b> 0.0%	\$255,000	\$292,500	<b>&gt;</b> -12.8%
Closed Sales	229	172	<b>☆</b> 33.1%	231	<b>&gt;</b> -0.9%	2,713	2,886	<b>&gt;</b> -6.0%
New Listings	760	499	<b>☆</b> 52.3%	485	<b>☆</b> 56.7%	6,264	6,119	<b>≈</b> 2.4%
Pending Sales	281	155	≈81.3%	241	<b>☆</b> 16.6%	2,827	2,827	»0.0%
Median Days on Market	65	77	<b>以</b> -15.6%	109	<b>&gt;</b> -40.4%	76	57	≈ 33.3%
Sold Price per Square Foot	\$172	\$191	<b>&gt;</b> -9.7%	\$175	<b>&gt;</b> -1.7%	\$187	\$216	<b>&gt;</b> -13.4%
Percent of Original Price Rec'd	86.2%	90.1%	<b>以</b> -4.4%	85.8%	<b>≈</b> 0.5%	86.8%	90.5%	<b>以</b> -4.1%
Active Inventory	2,812	2,598	≈8.2%	2,616	<b>☆</b> 7.5%			
Months Supply of Inventory	12.3	15.1	<b>&gt;</b> -18.7%	11.3	≈8.4%			

#### Number of Closed Sales





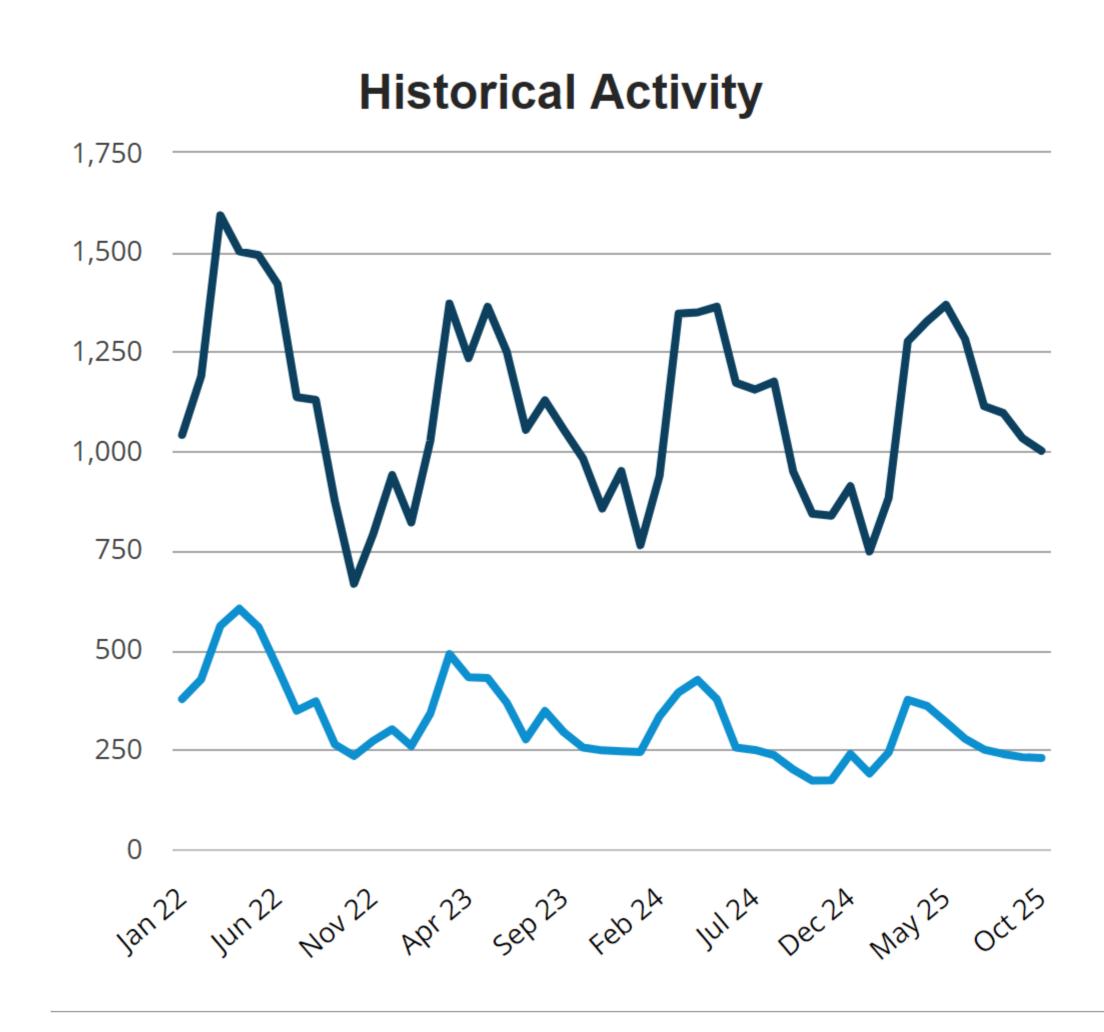
## Closed Sales

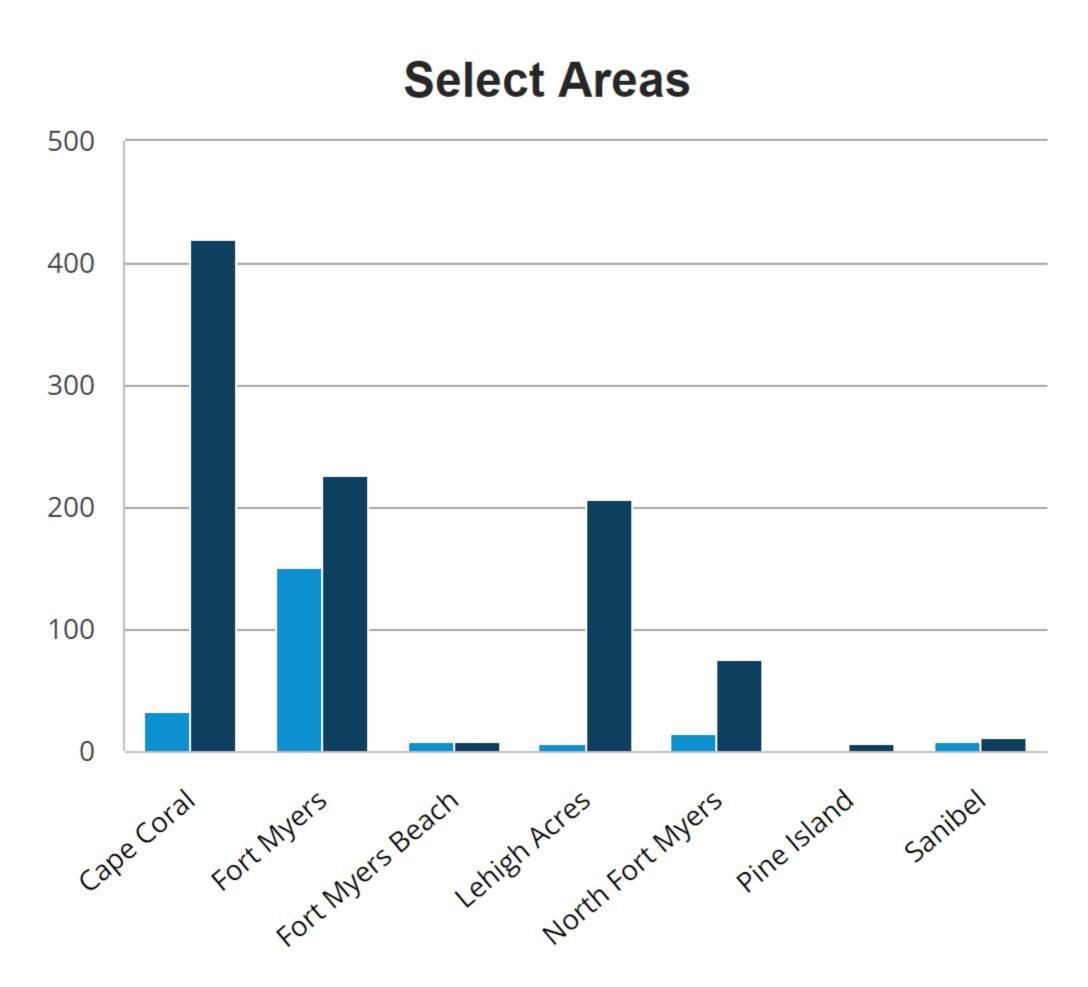
### October 2025

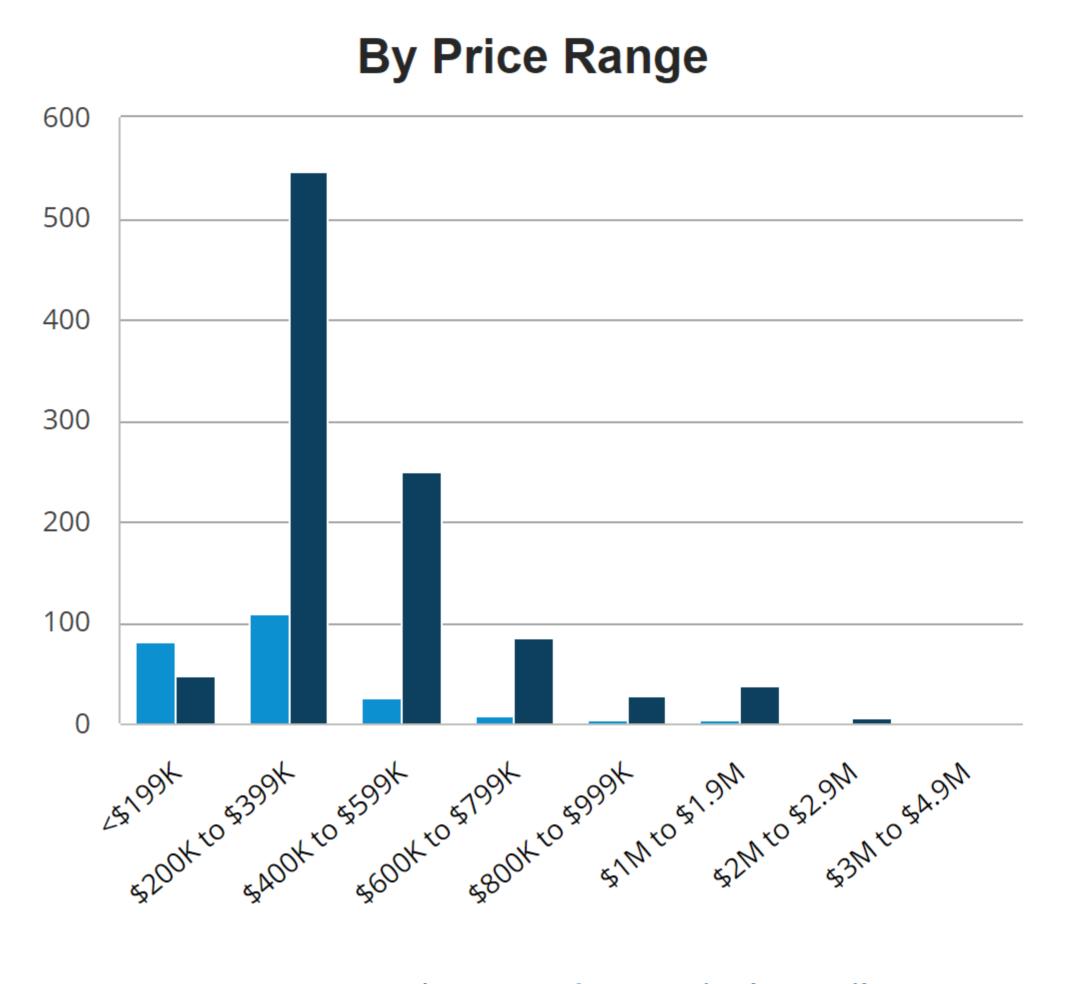
The number of properties that sold.

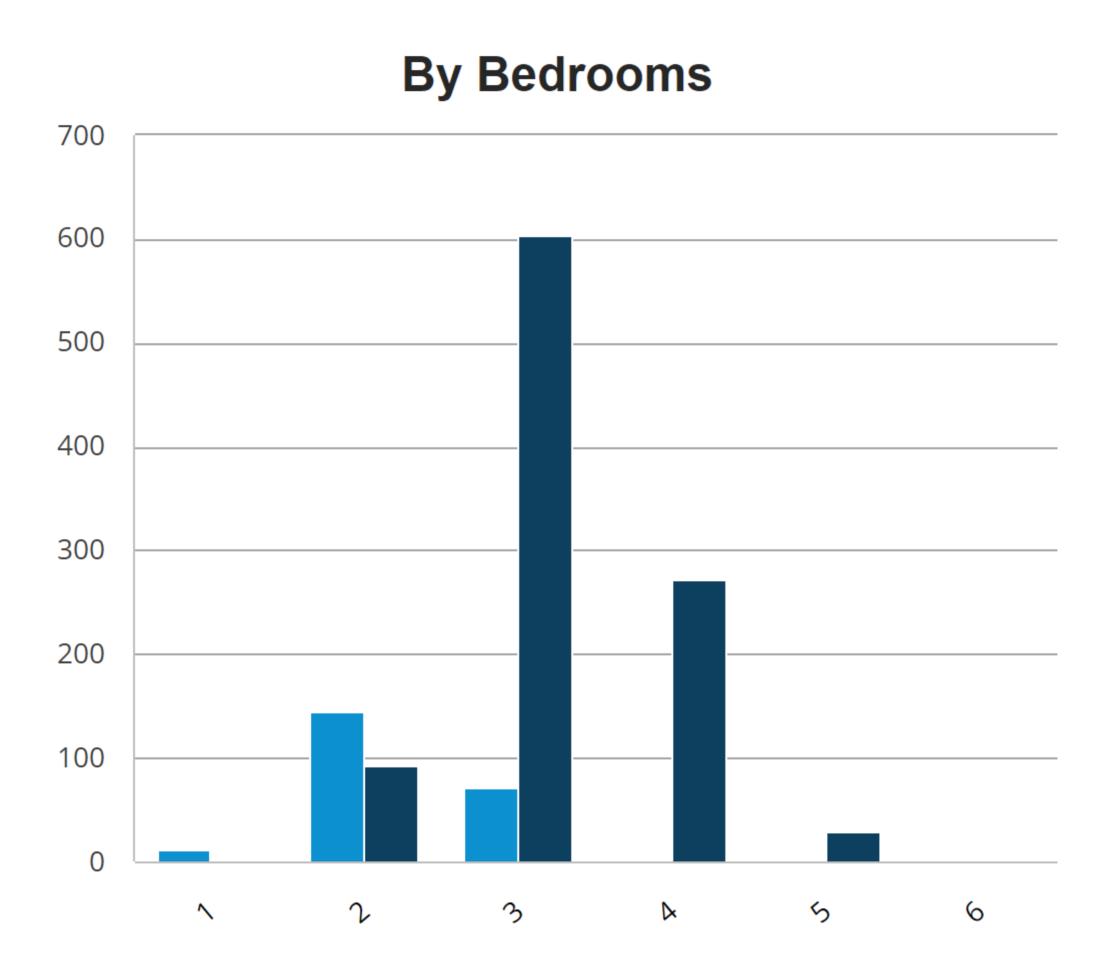


	October 2025	Month over Month Change		Year	over Year Change	Year to Date Change		
SFH	1,001	<b>×</b>	-3.1%	<b>☆</b>	18.7%	<b>☆</b>	0.7%	
CONDO	229	<b>×</b>	-0.9%	<b>^</b>	33.1%	<b>×</b>	-6.0%	









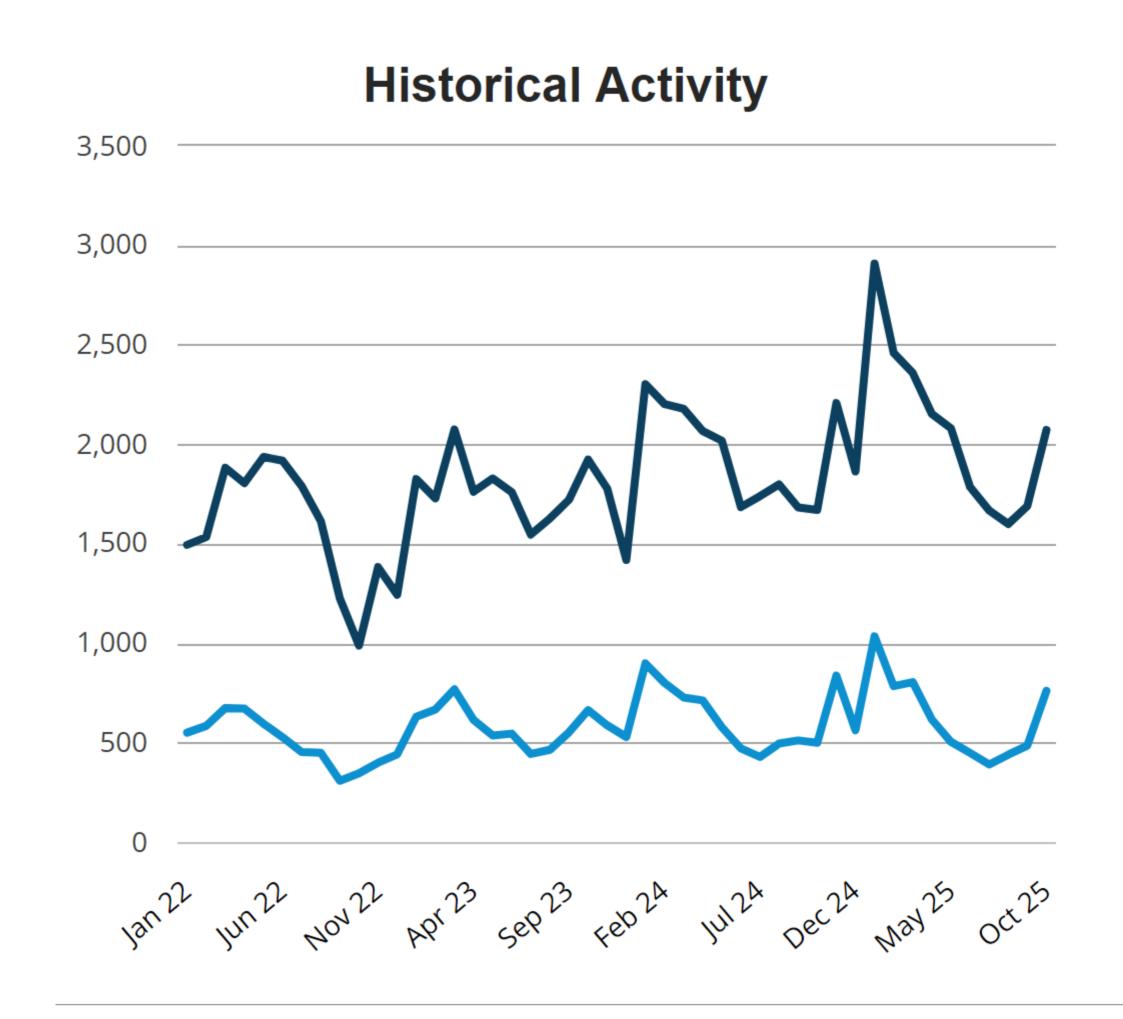
## New Listings

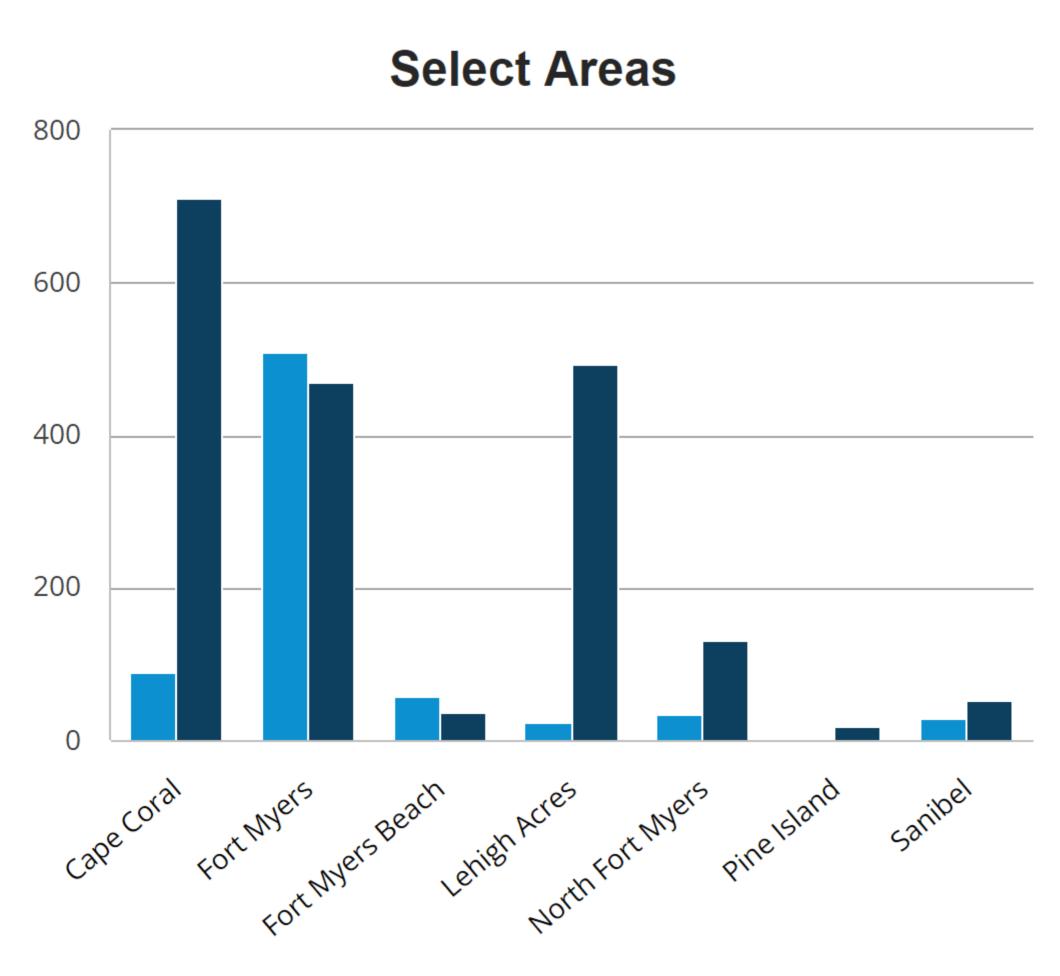
### October 2025

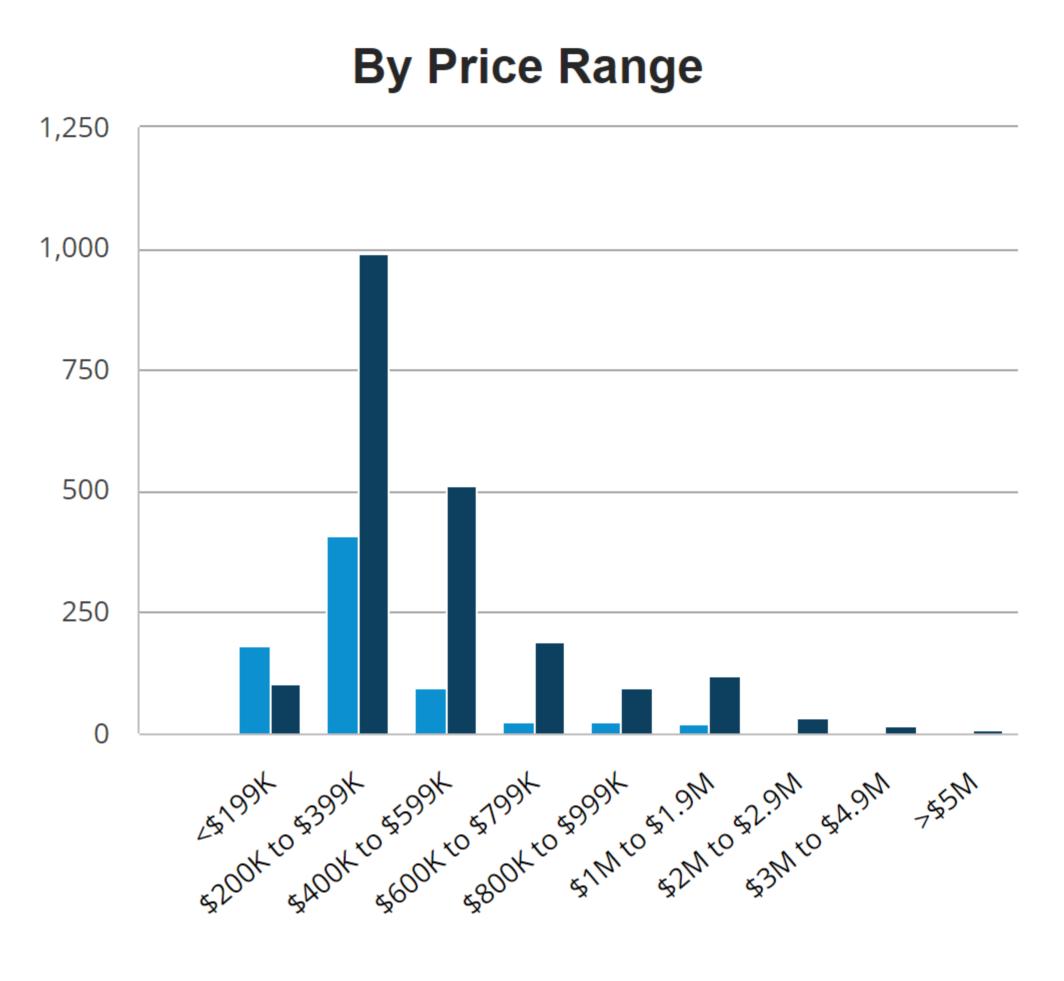


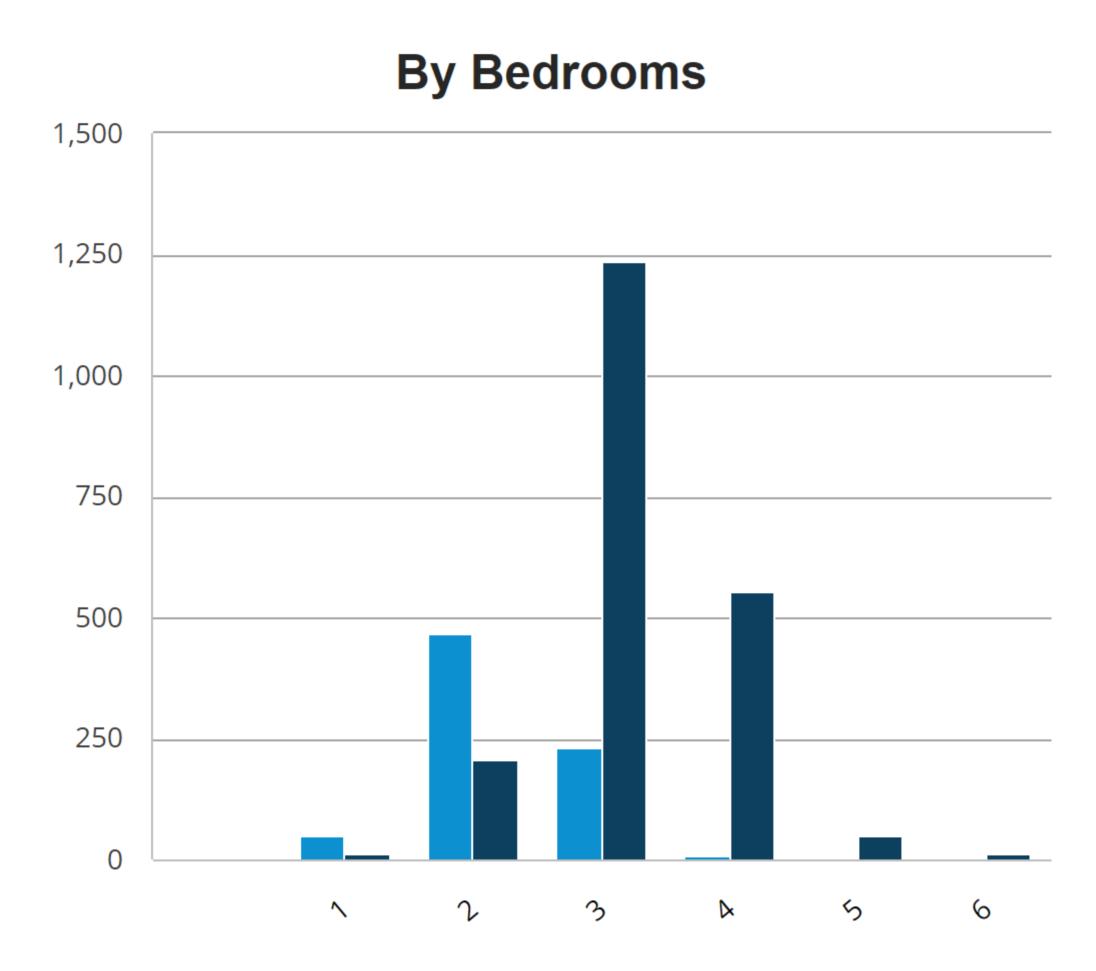
The number of properties listed regardless of current status.

October 2025		Month over Month Change	Year over Year Change	Year to Date Change		
SFH	2,071	≈ 22.6%	<b>24.0%</b>			
CONDO	760	<b>56.7%</b>		2.4%		









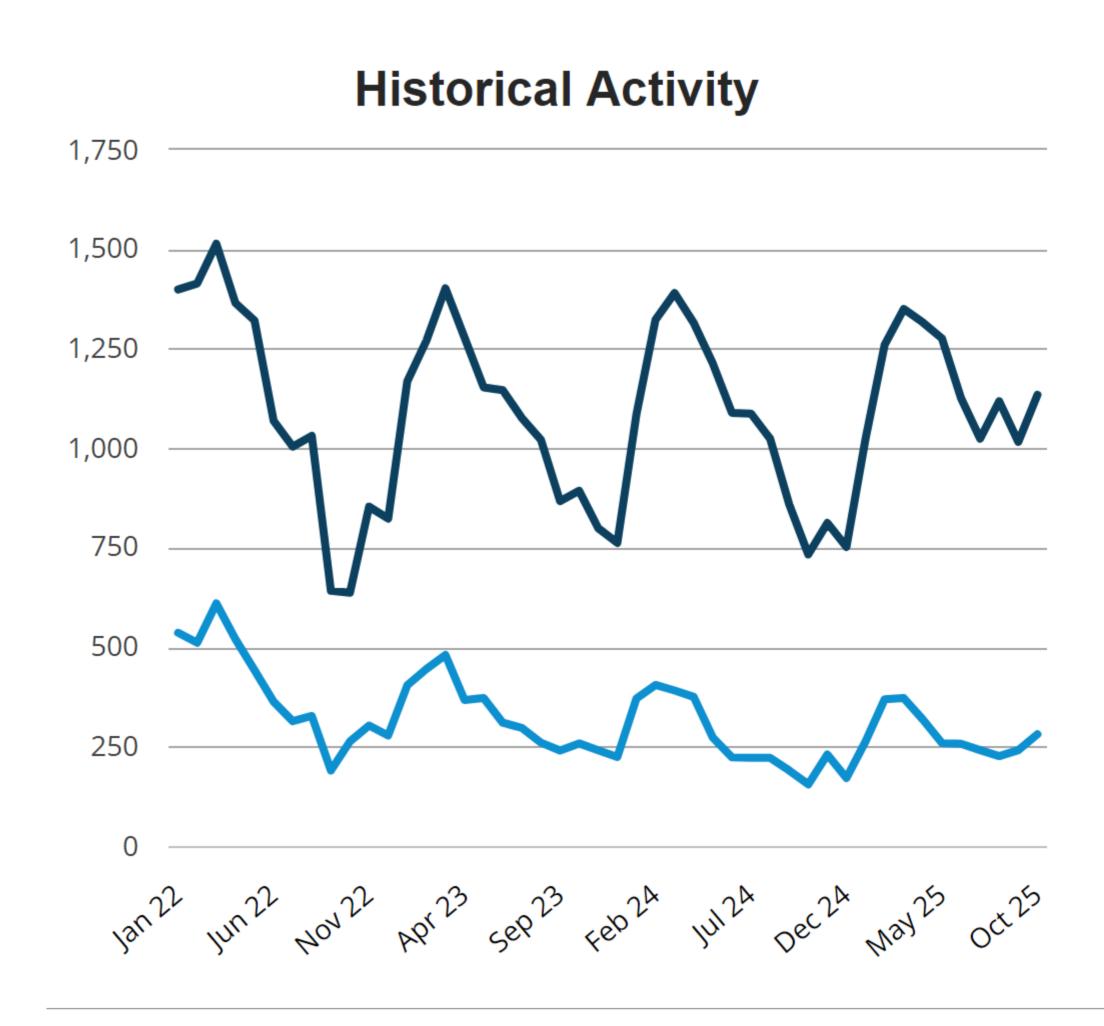
## Pending Sales

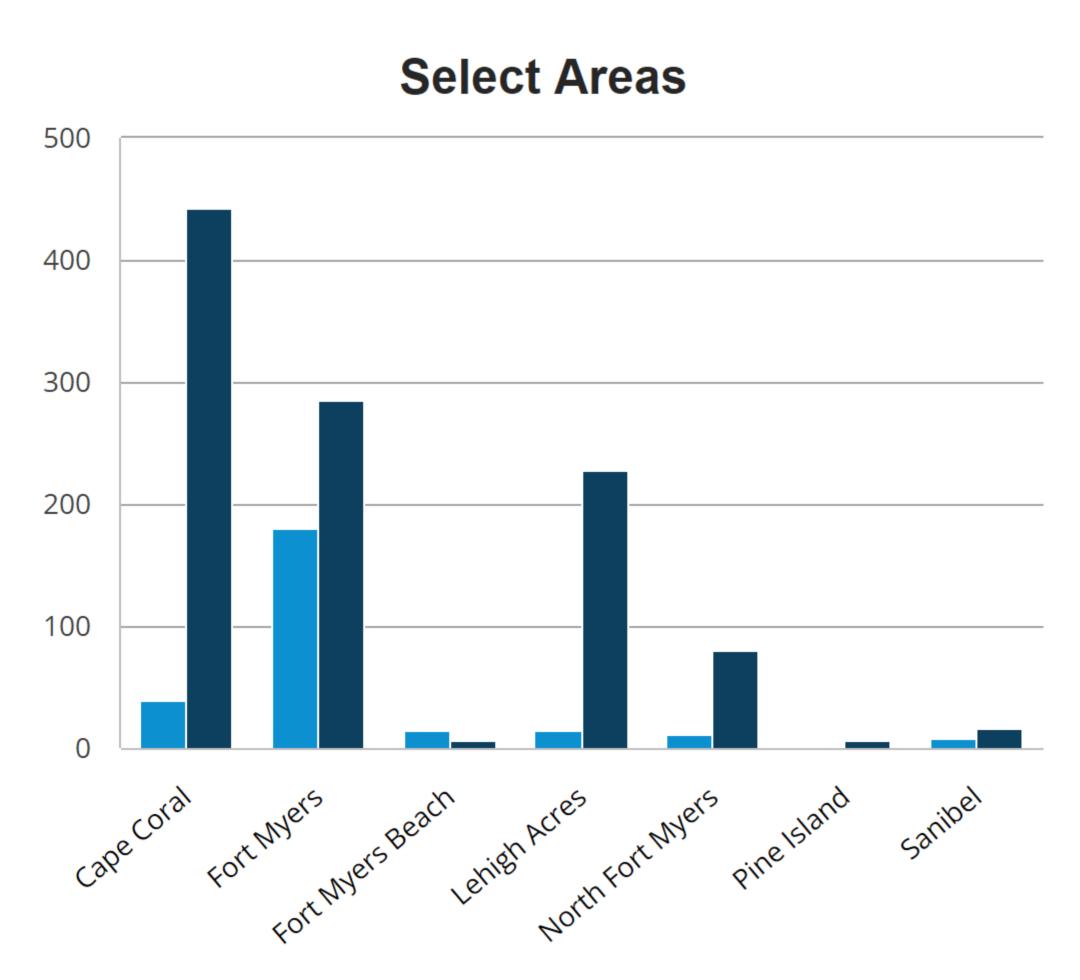


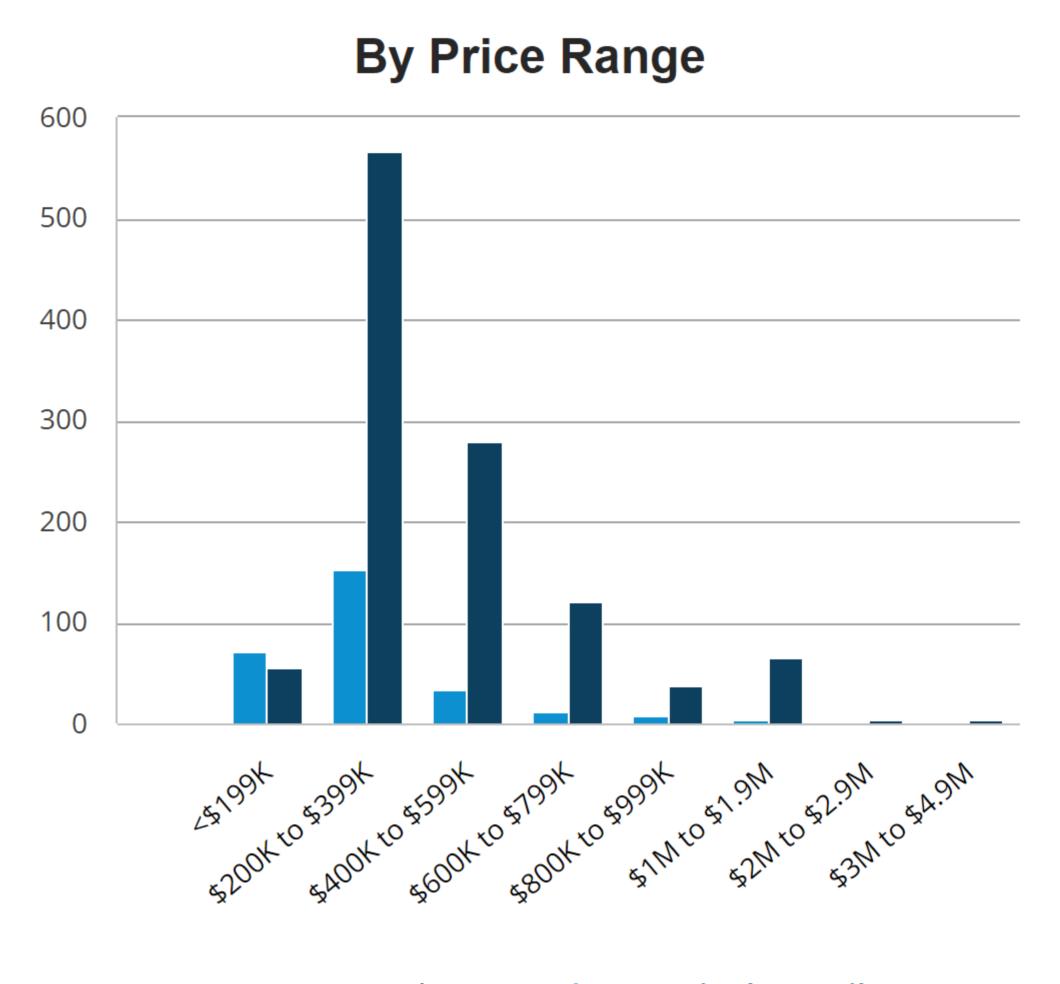
#### October 2025

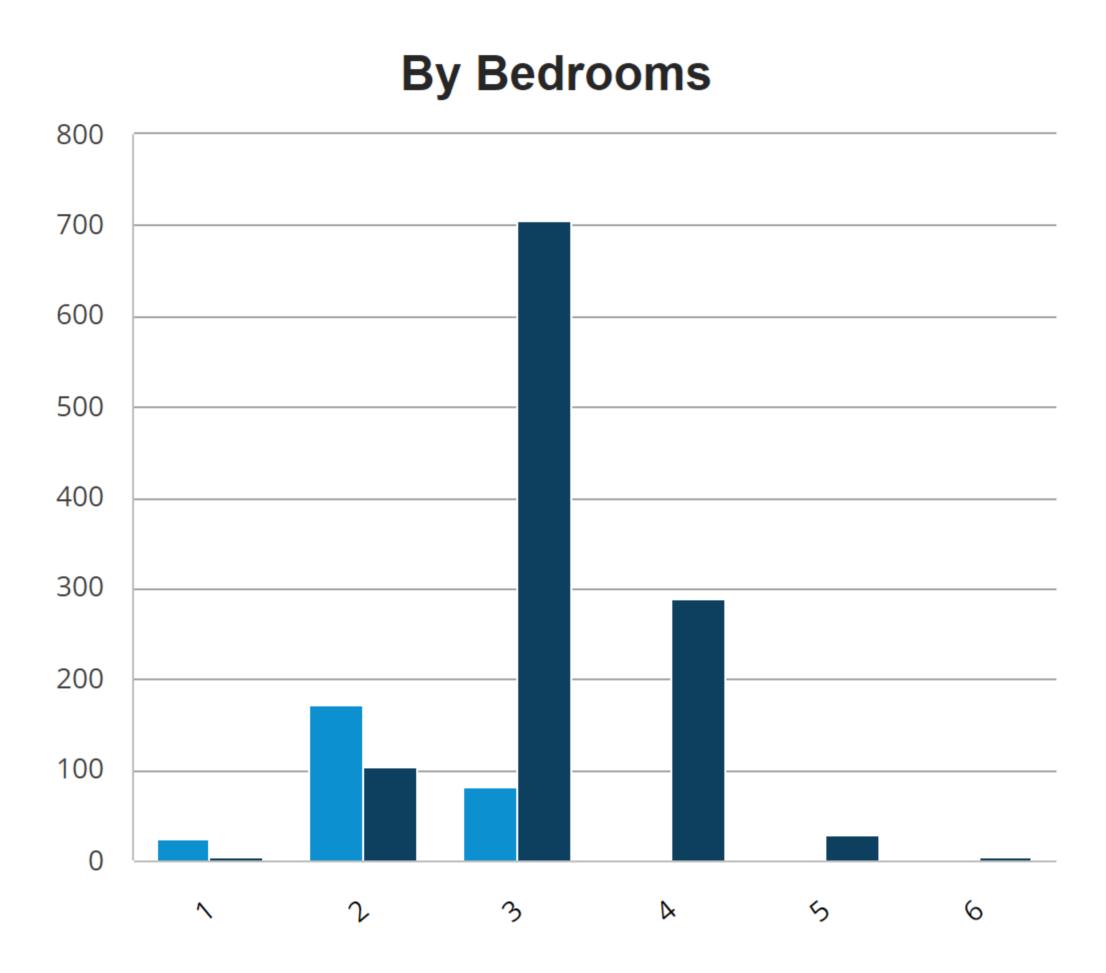
The number of properties newly under contract which are still pending or resulted in a closed sale, based on purchase contract date.

	October 2025	Month over Month Change		Year o	over Year Change	Year to Date Change	
SFH	1,134	<b>☆</b>	11.6%	<b>☆</b>	54.7%	<b>☆</b>	4.7%
CONDO	281	<b>^</b>	16.6%	<b>^</b>	81.3%	<b>&gt;&gt;</b>	0.0%









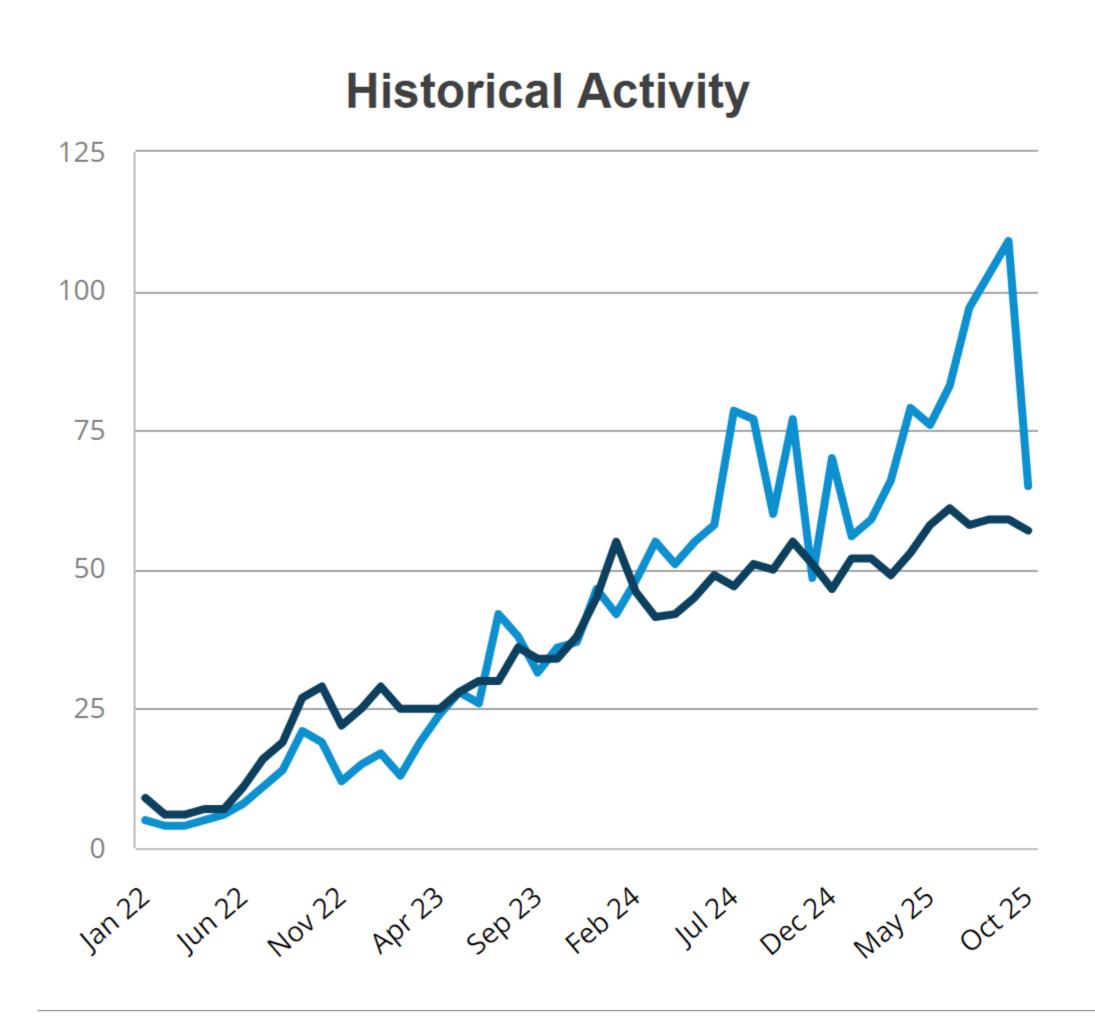
## Days on Market

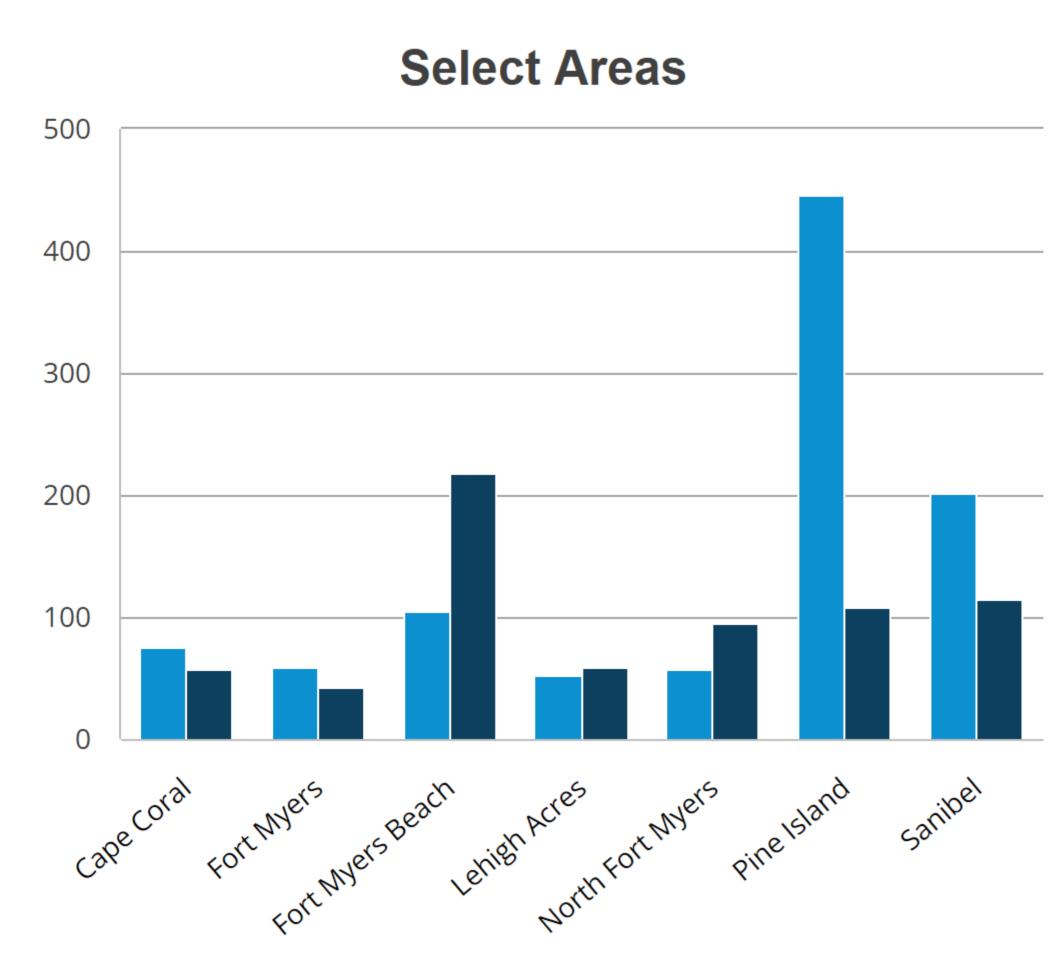


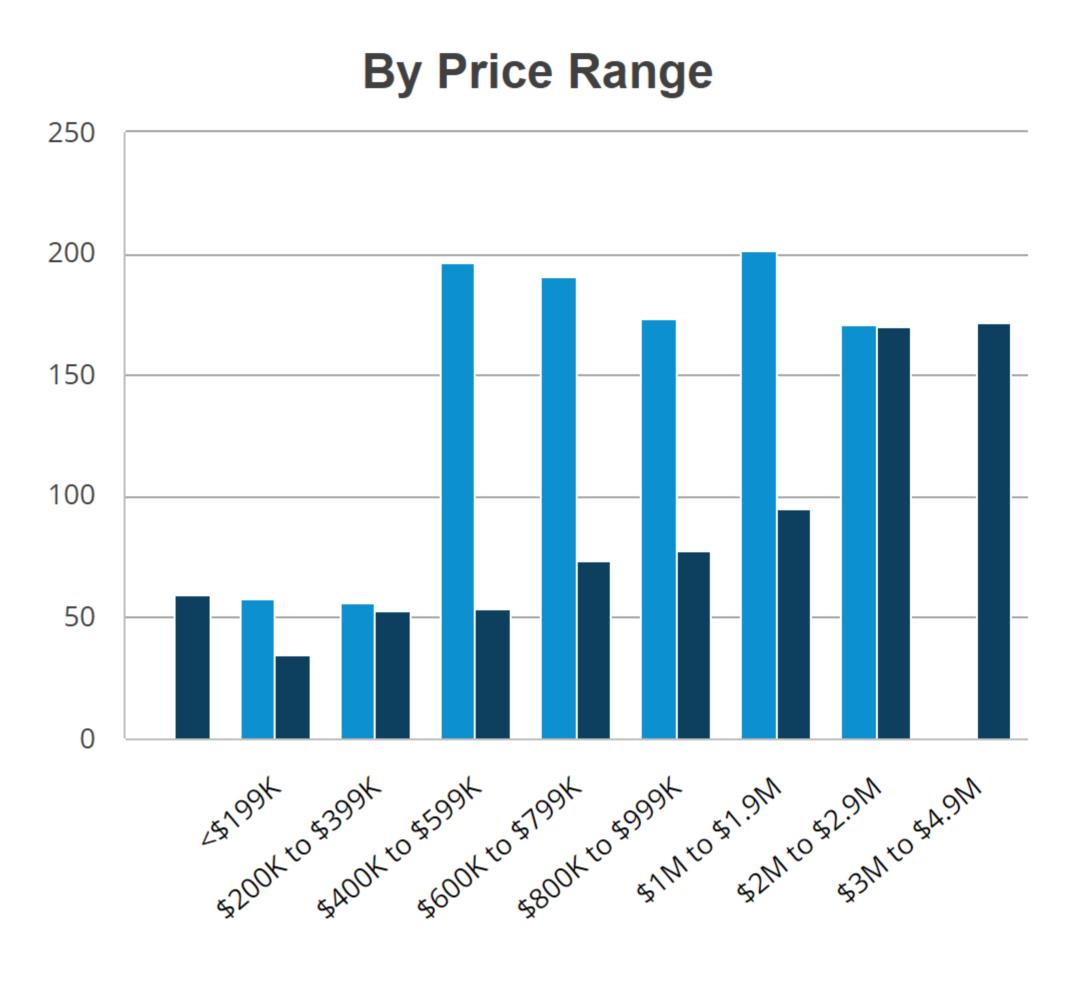


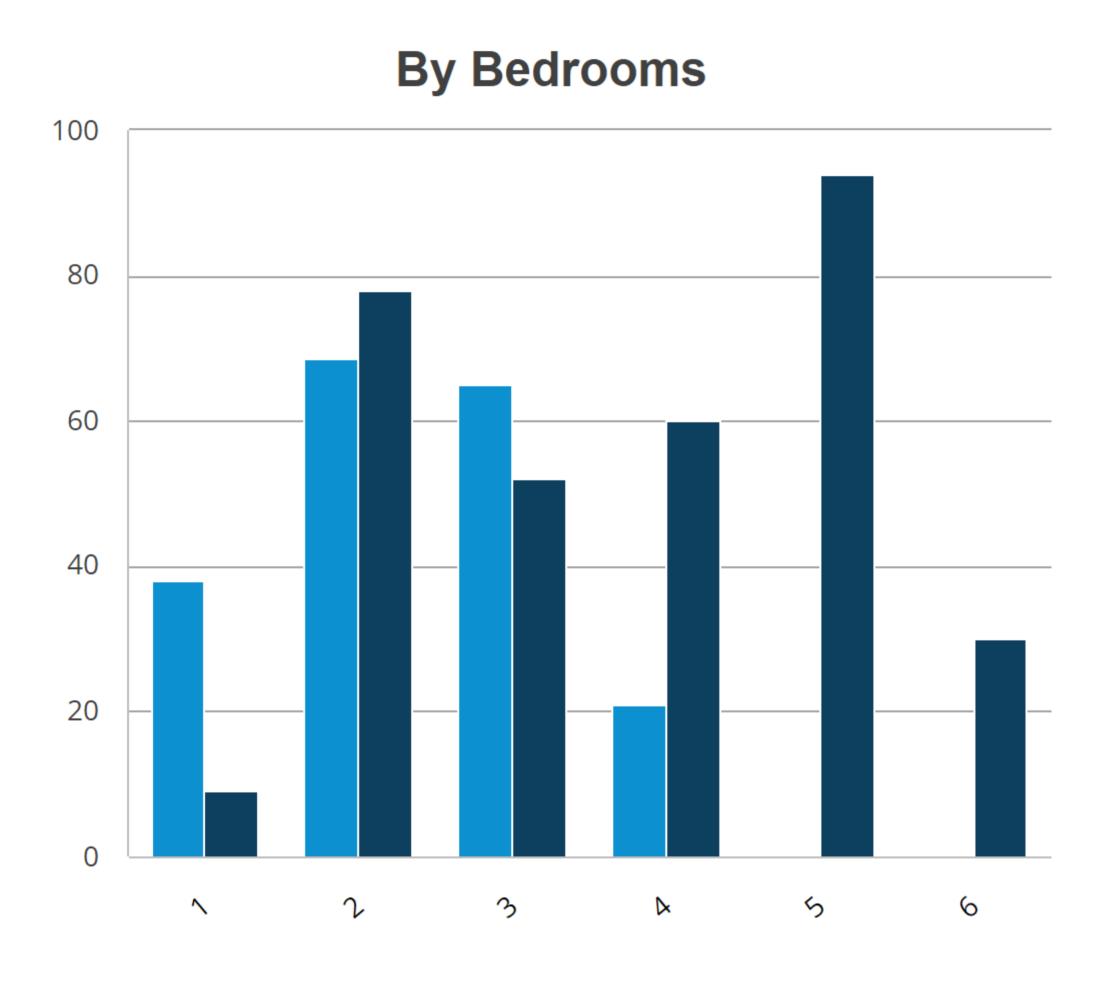
The median number of days between when a property is listed and the purchase contract date.

	October 2025	Month over Month Change		Year o	over Year Change	Year to Date Change		
SFH	57	<b>×</b>	-3.4%	<b>☆</b>	3.6%	<b>☆</b>	16.7%	
CONDO	65	<b>×</b>	-40.4%	*	-15.6%	<b>^</b>	33.3%	









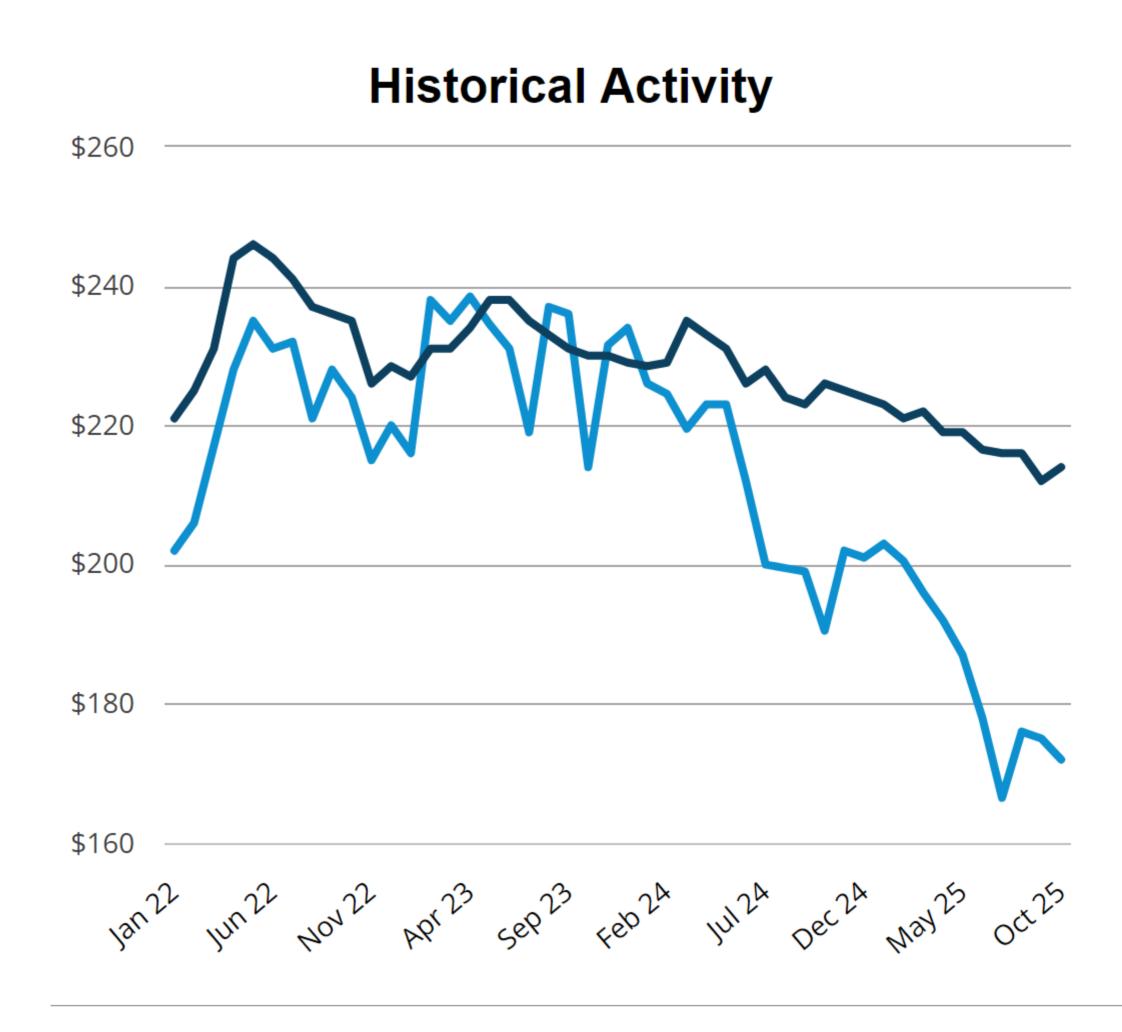
## Price per Square Foot

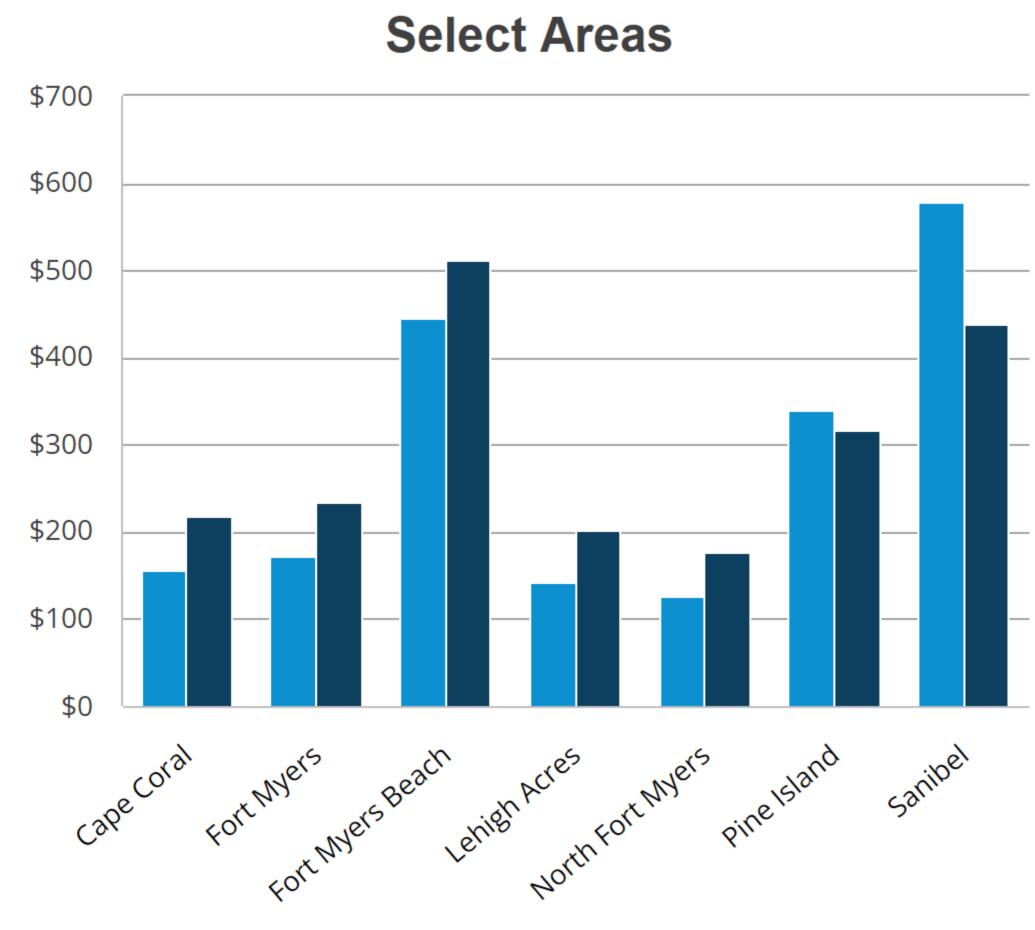


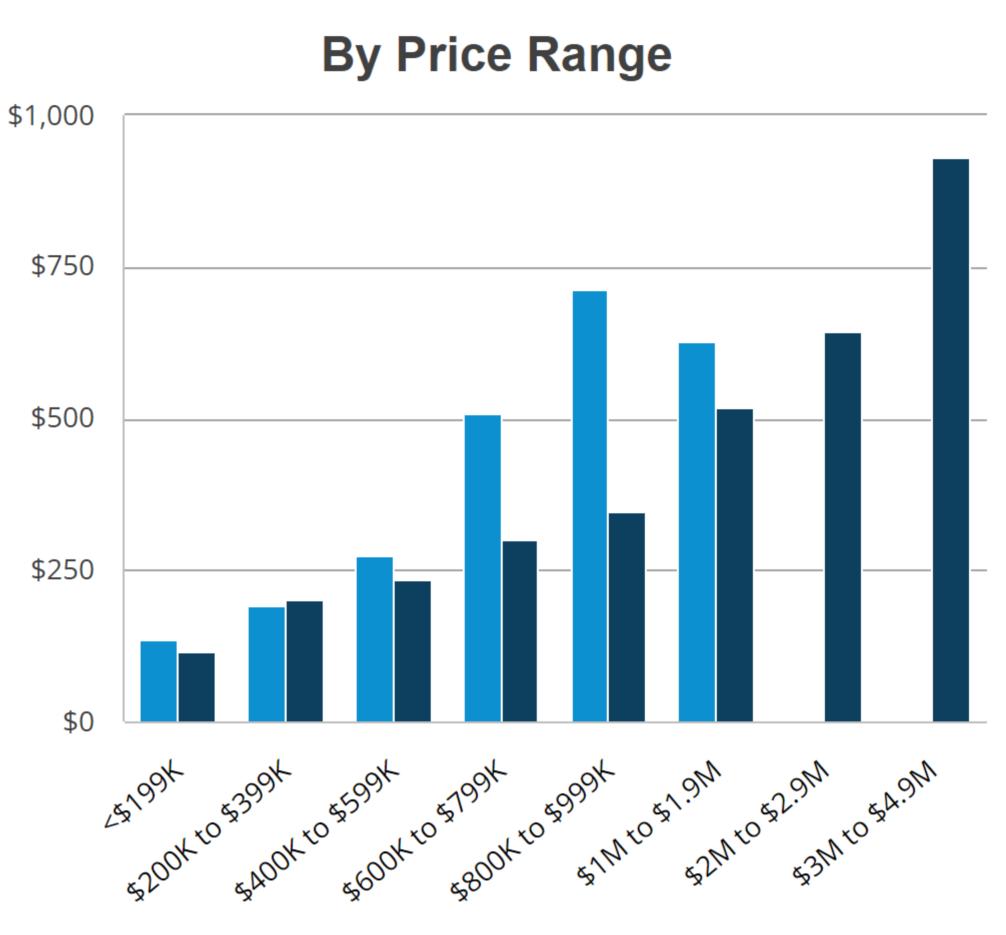
### October 2025

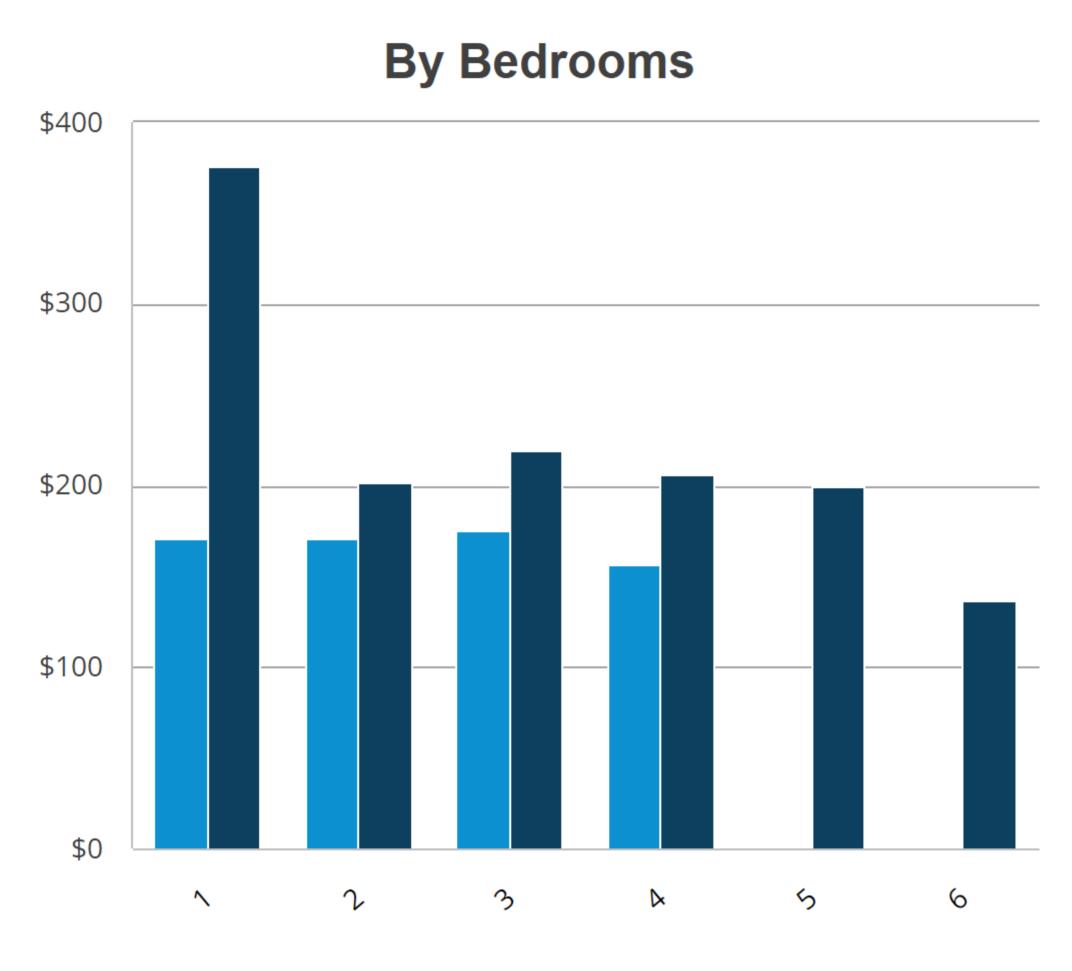
The mid-point (median) of the price per square foot of all closed listings. PPSF is calculated by dividing the sales price by the square footage of a property.

	October 2025	Month over Month Change		Year o	over Year Change	Year to Date Change		
SFH	\$214		0.9%	×	-5.3%	<b>×</b>	-4.4%	
CONDO	\$172	<b>×</b>	-1.7%	*	-9.7%	*	-13.4%	









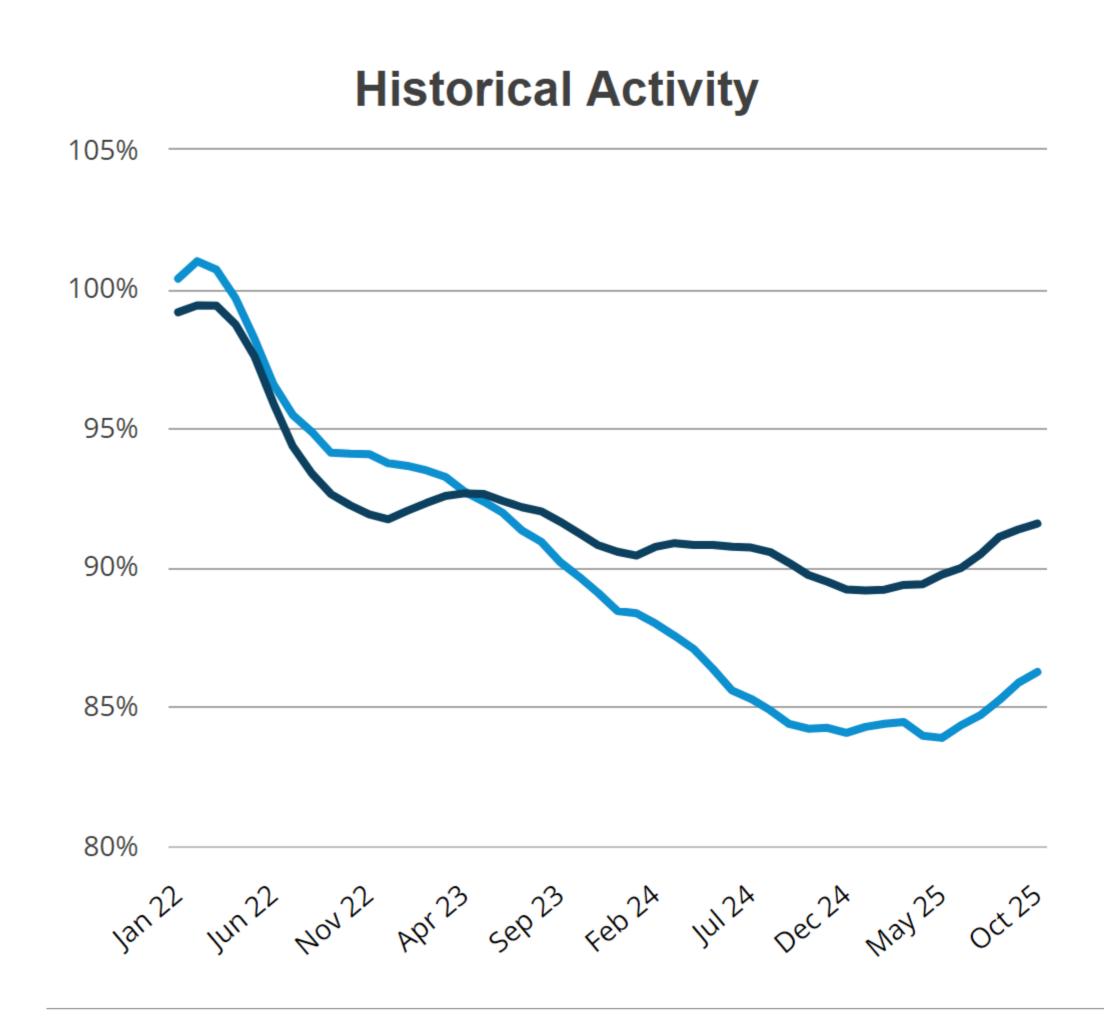
# Percent of Original Price Received

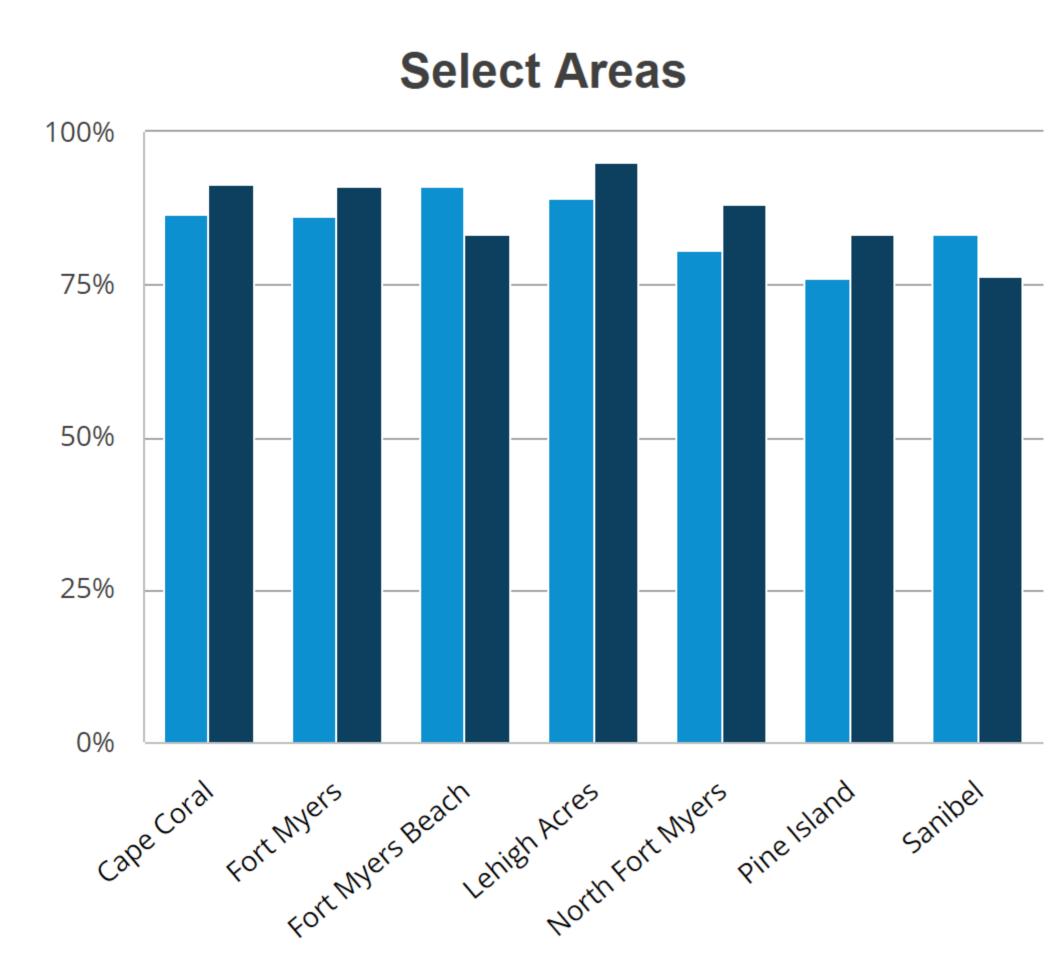


### October 2025

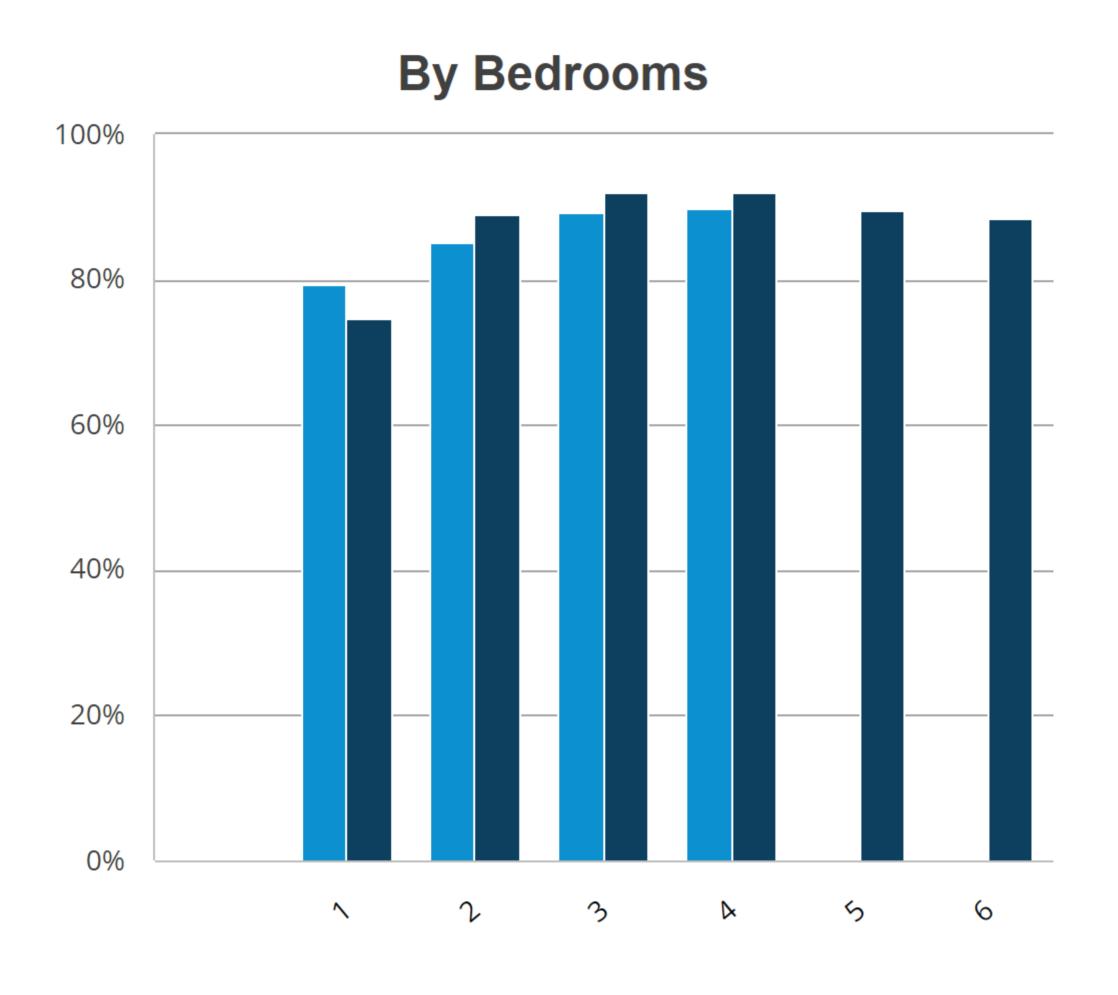
The average of the sales price divided by the original list price expressed as a percentage.

	October 2025	Month over Month Change		Year o	ver Year Change	Year to Date Change		
SFH	91.6%		0.2%	<b>☆</b>	2.1%	<b>×</b>	-0.9%	
CONDO	86.3%	<b>^</b>	0.5%	<b>☆</b>	2.4%	<b>×</b>	-2.3%	









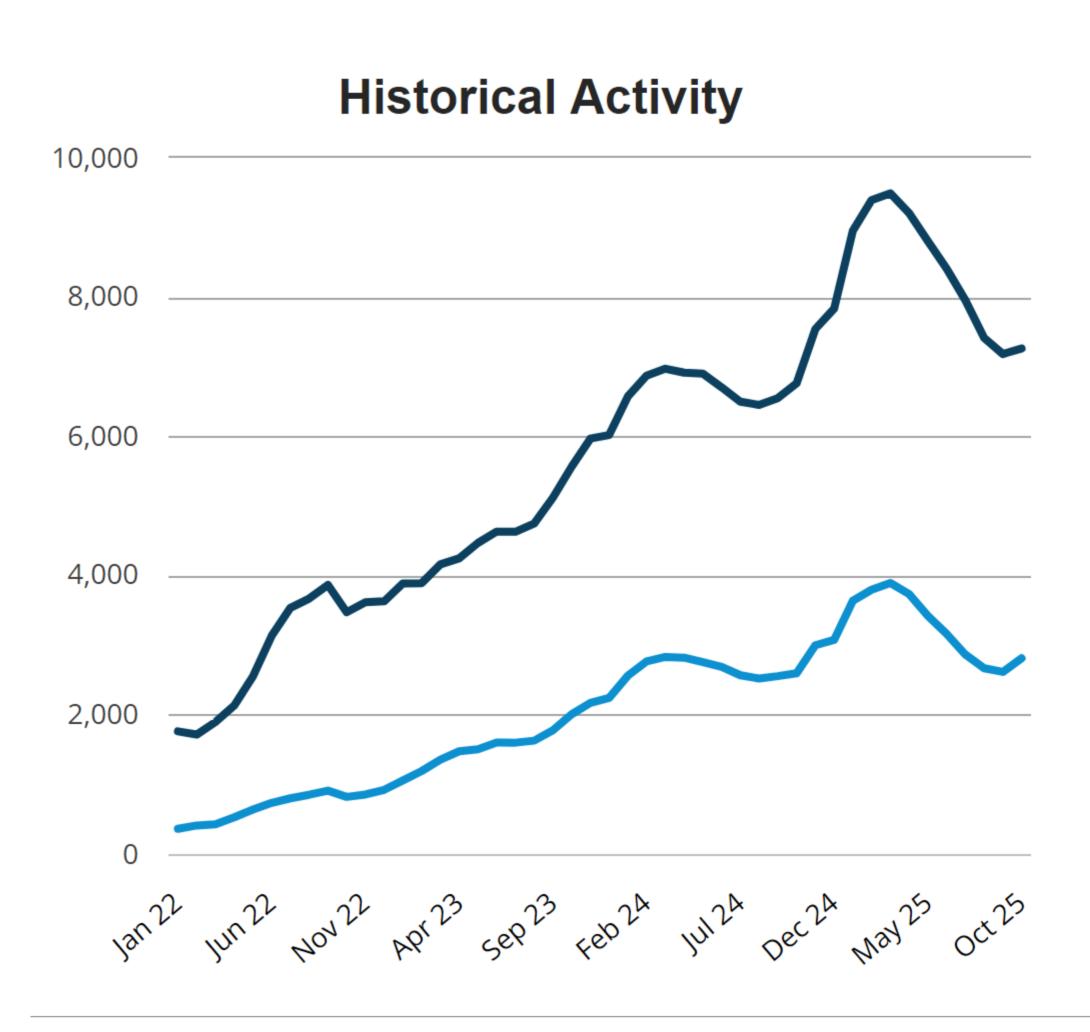
## **Active Inventory**

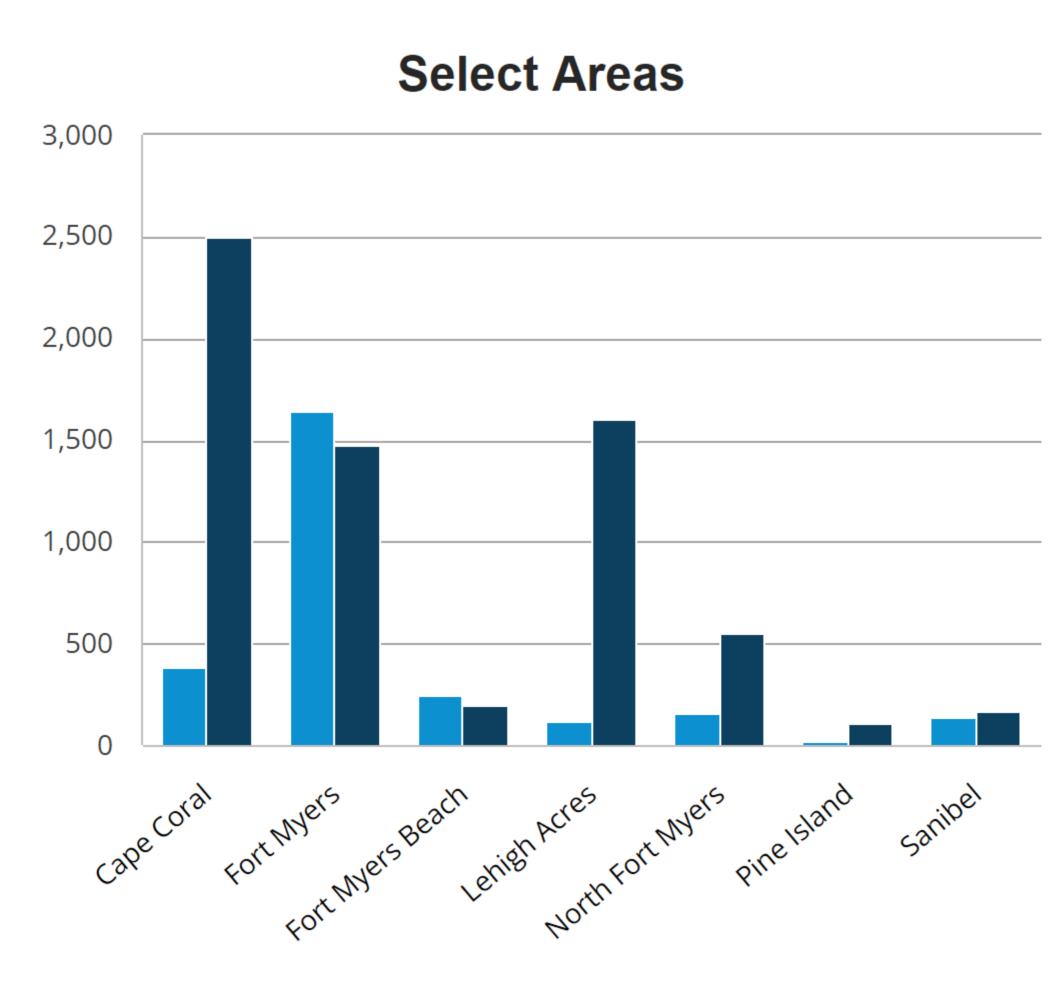


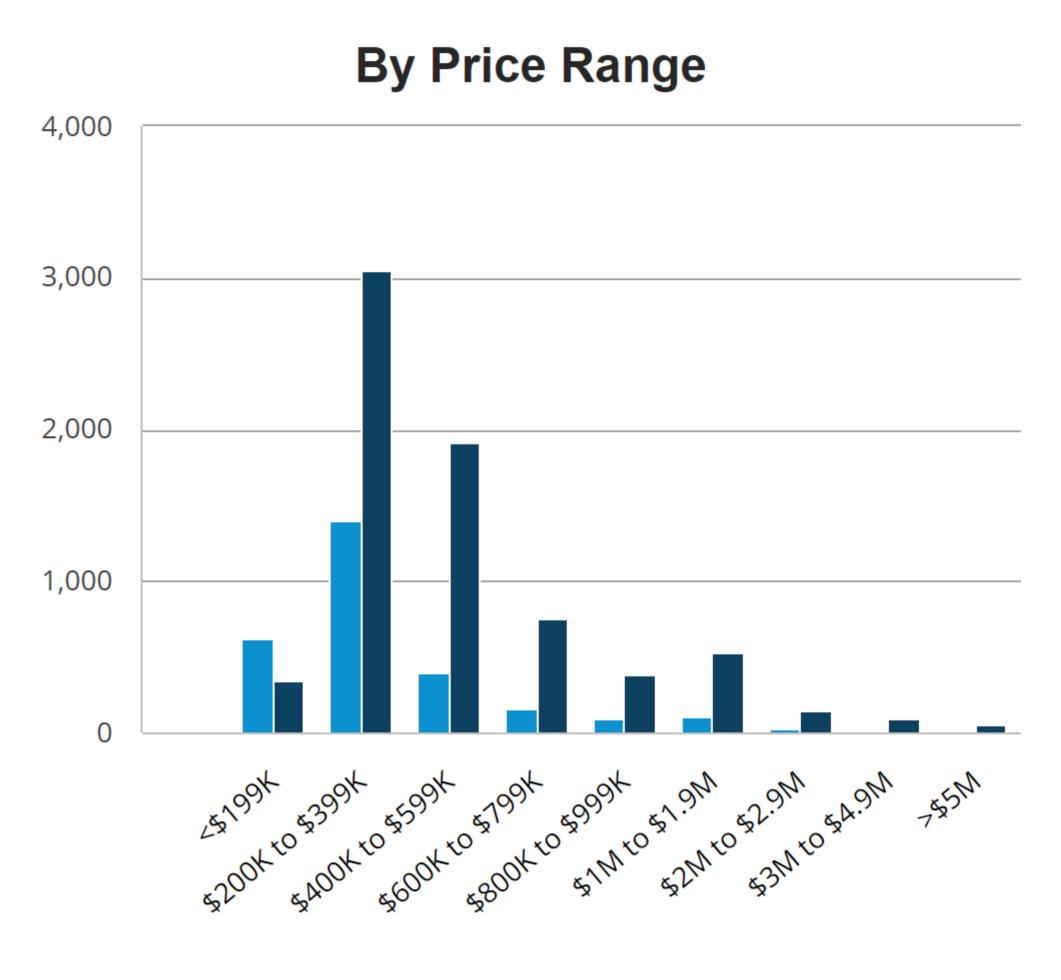
#### October 2025

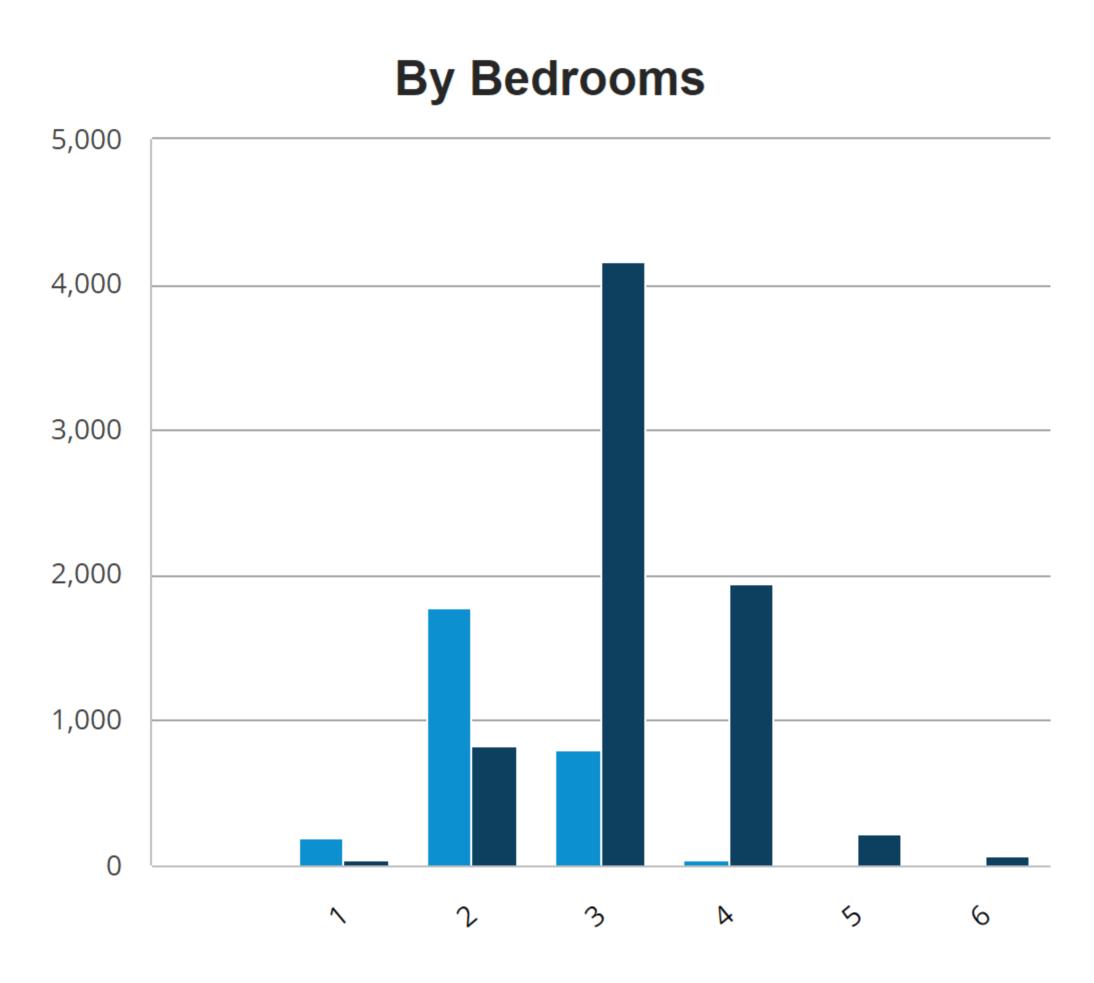
The number of properties available for sale at the end of the month, based on the list date, contract date and close date.

	October 2025	Month ov	Month over Month Change		ver Year Change	Year to Date Change	
SFH	7,262		1.1%	<b>☆</b>	7.4%		
CONDO	2,812	<b>^</b>	7.5%	<b>^</b>	8.2%		









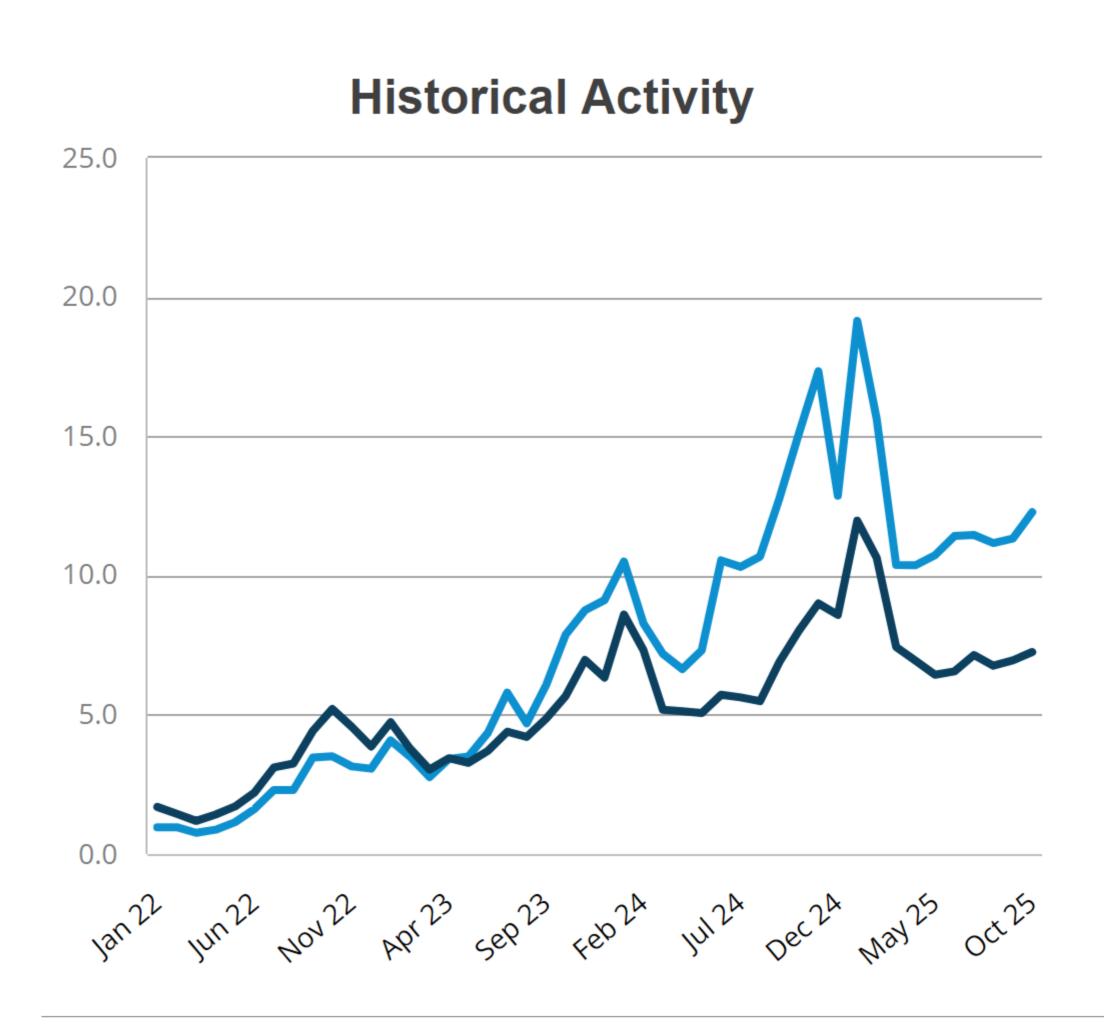
## Months Supply of Inventory

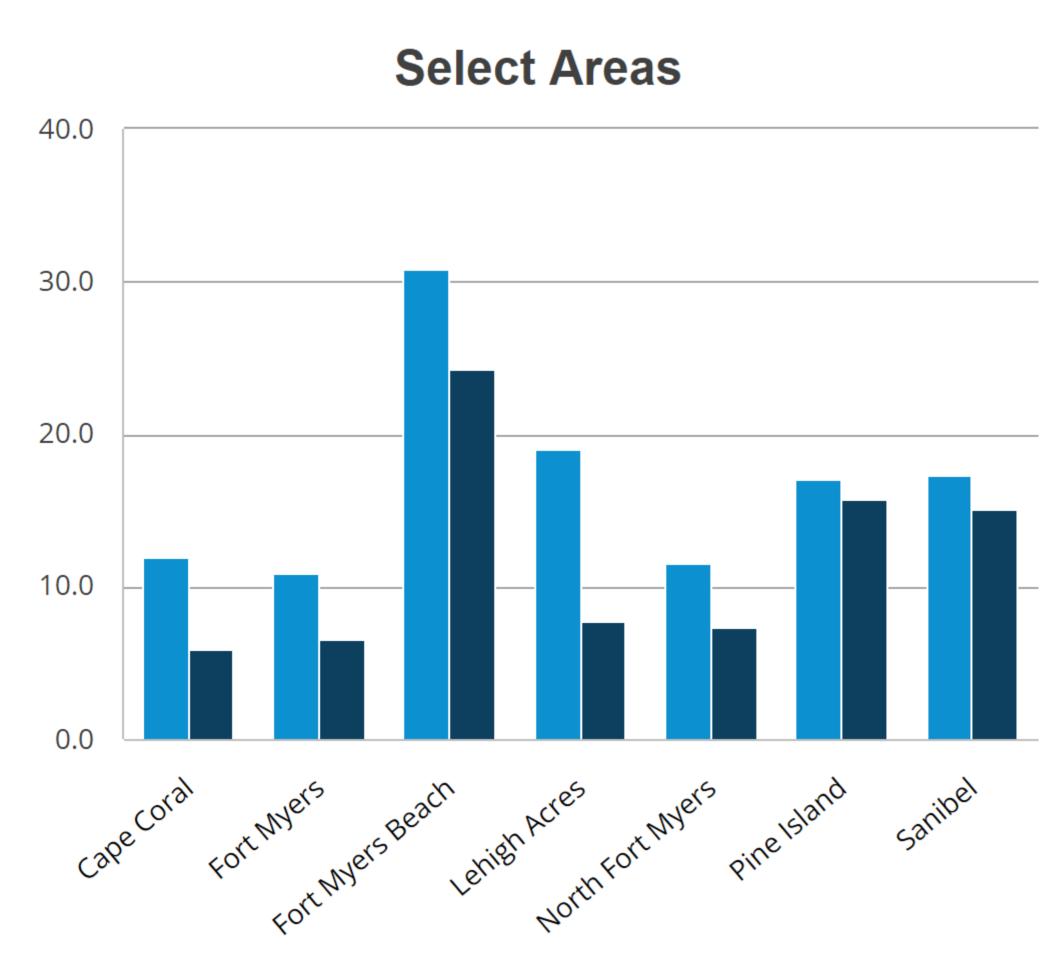


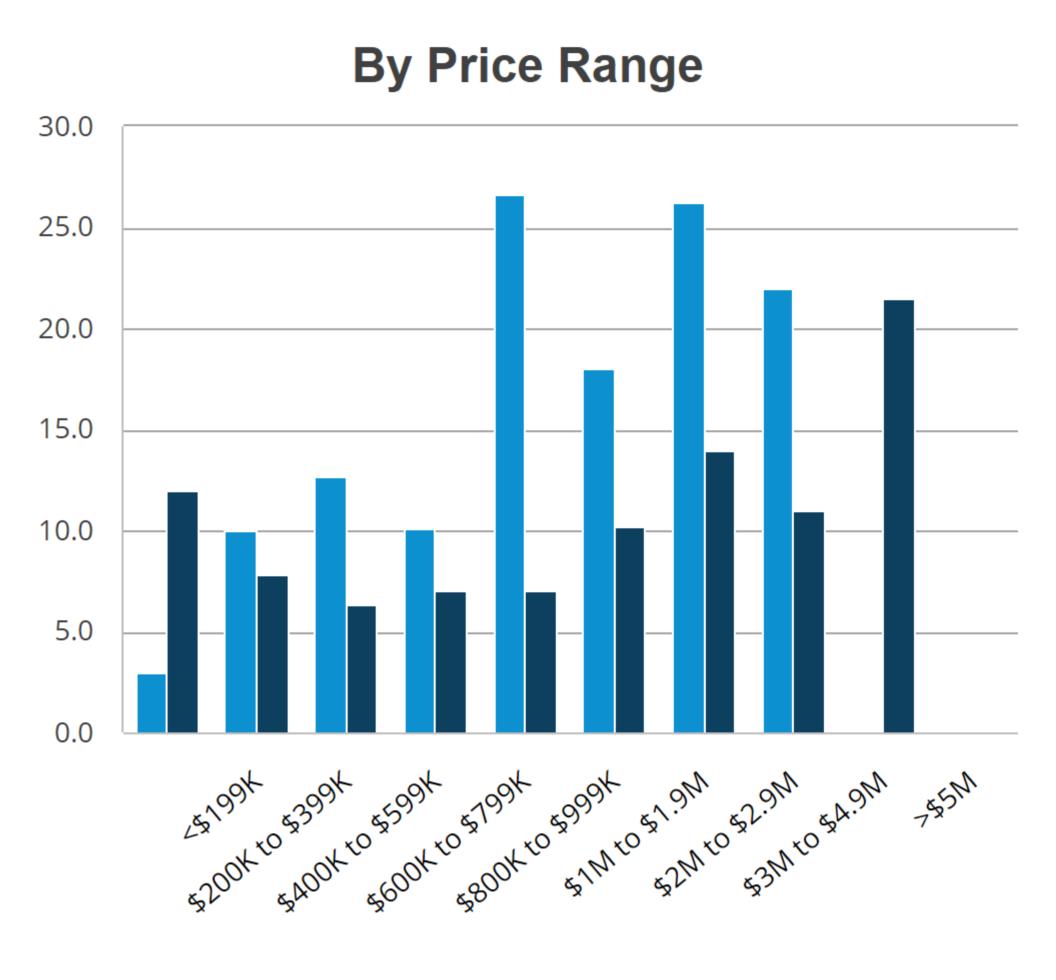
#### October 2025

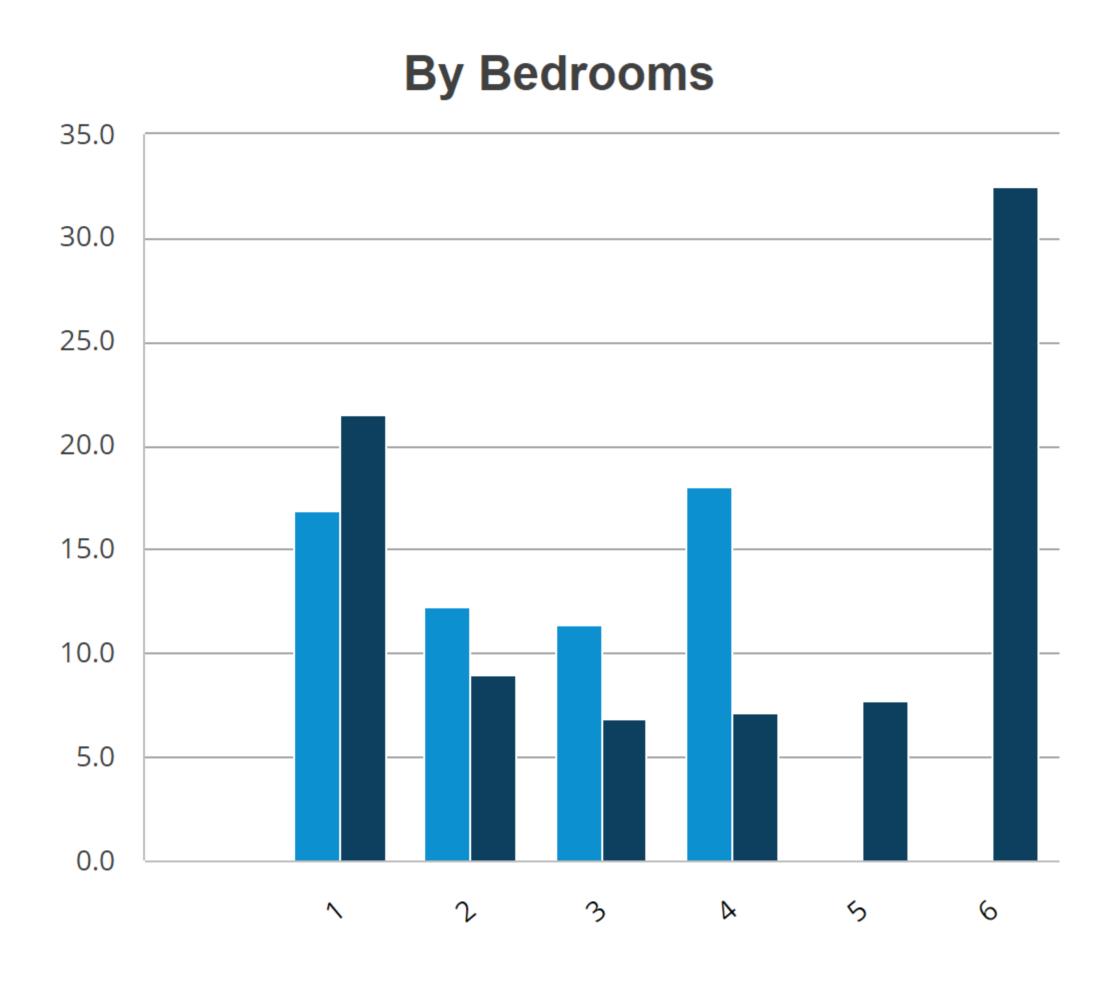
The number of months it would take to sell through the available inventory at the current monthly sales rate. NAR defines a balanced market as between 5 & 7 months of inventory.

	October 2025	Month ov	Month over Month Change		over Year Change	Year to Date Change	
SFH	7.3	<b>☆</b>	4.3%	<b>×</b>	-9.6%		
CONDO	12.3	<b>^</b>	8.4%	*	-18.7%		









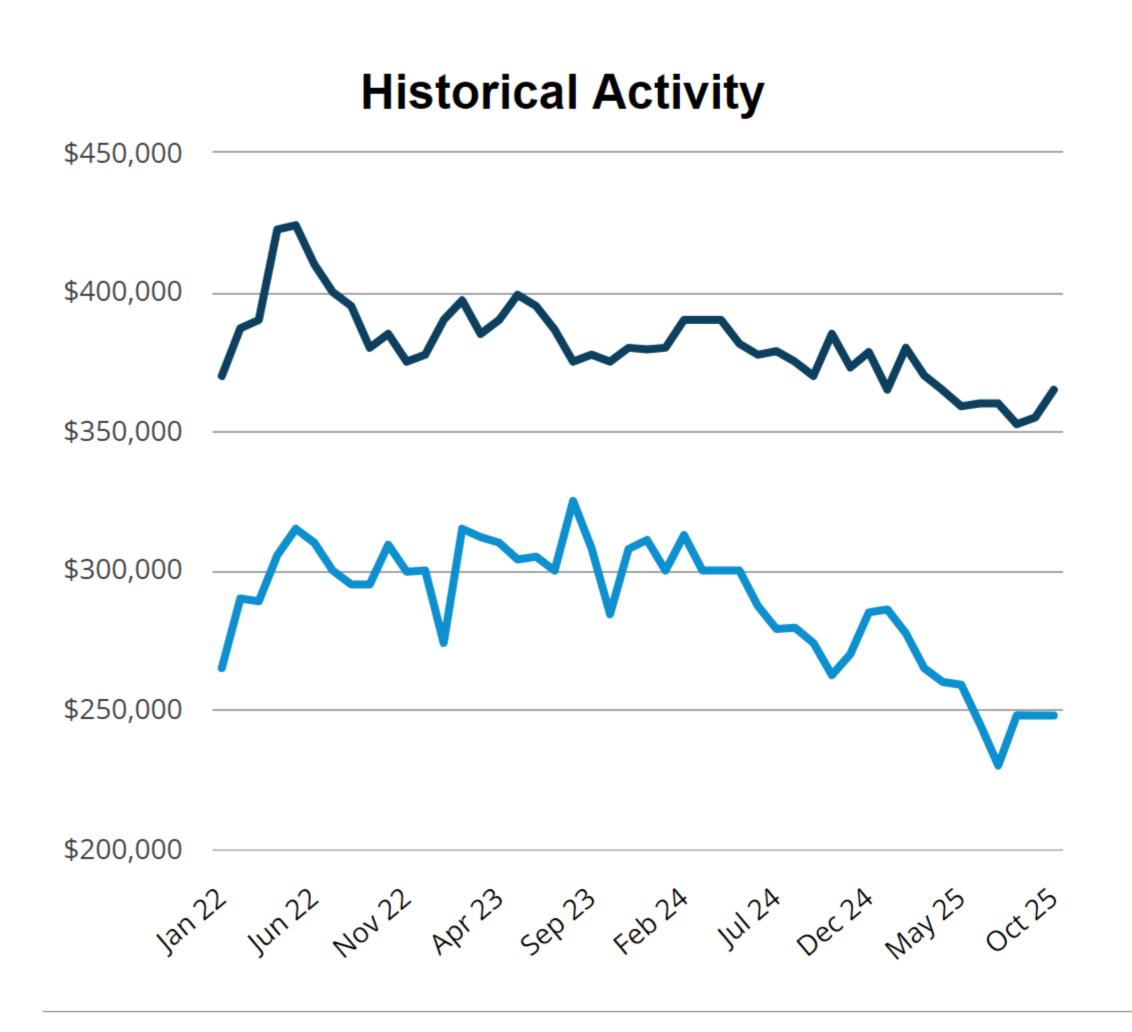
## Median Sales Price

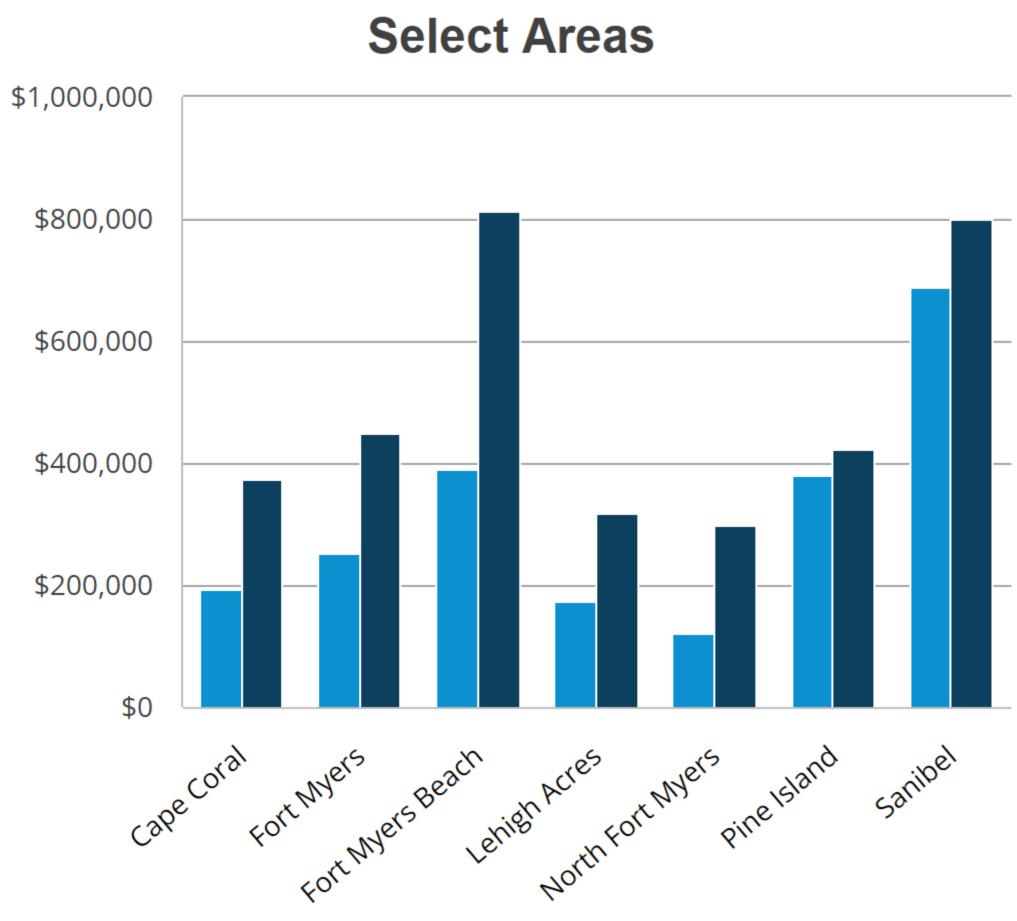


### October 2025

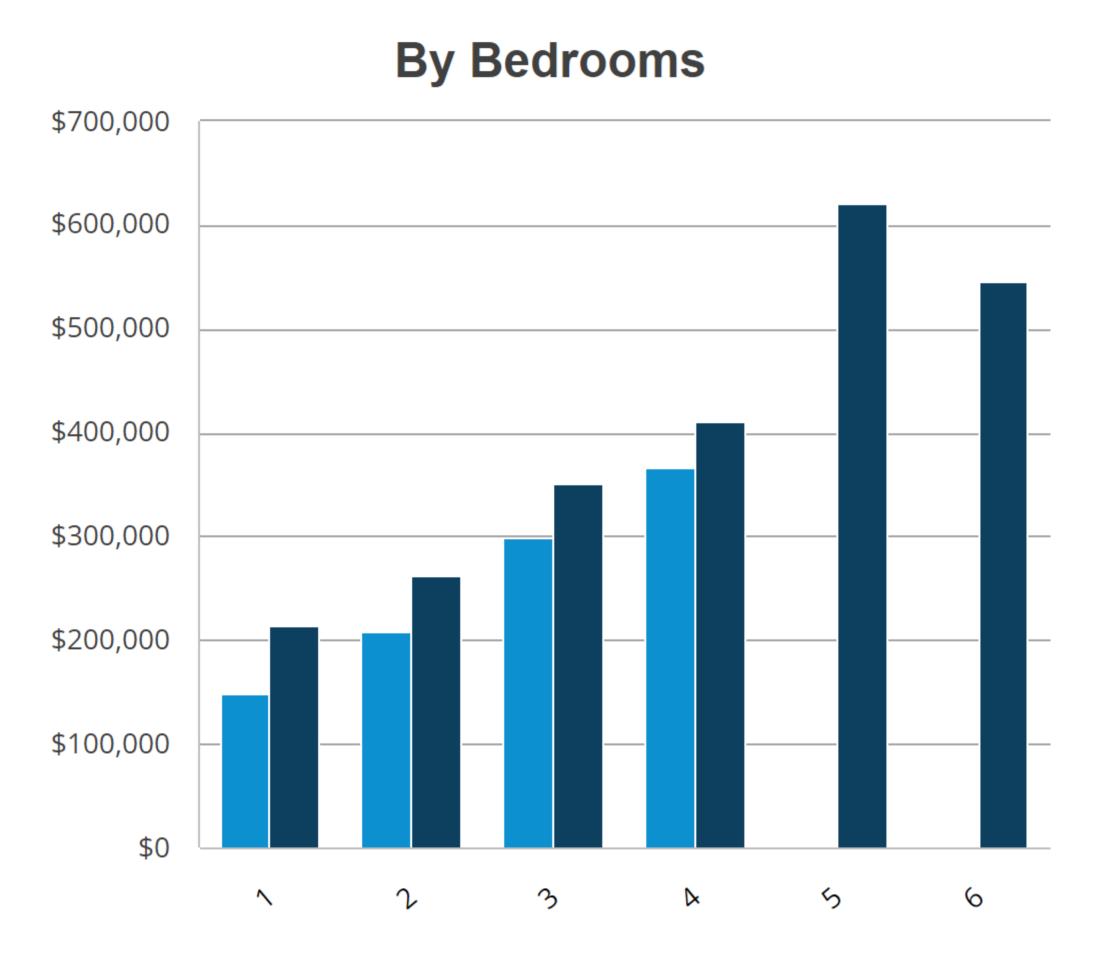
Sales Price is the mid-point (median) value where the price for half of the closed sales is higher and half is lower.

	October 2025	Month over Month Change		Year o	over Year Change	Year to Date Change		
SFH	\$364,900	<b>☆</b>	2.8%	×	-5.2%	<b>×</b>	-5.0%	
CONDO	\$247,990	<b>&gt;&gt;</b>	0.0%	*	-5.5%	×	-12.8%	









## Cape Coral Region

### October 2025



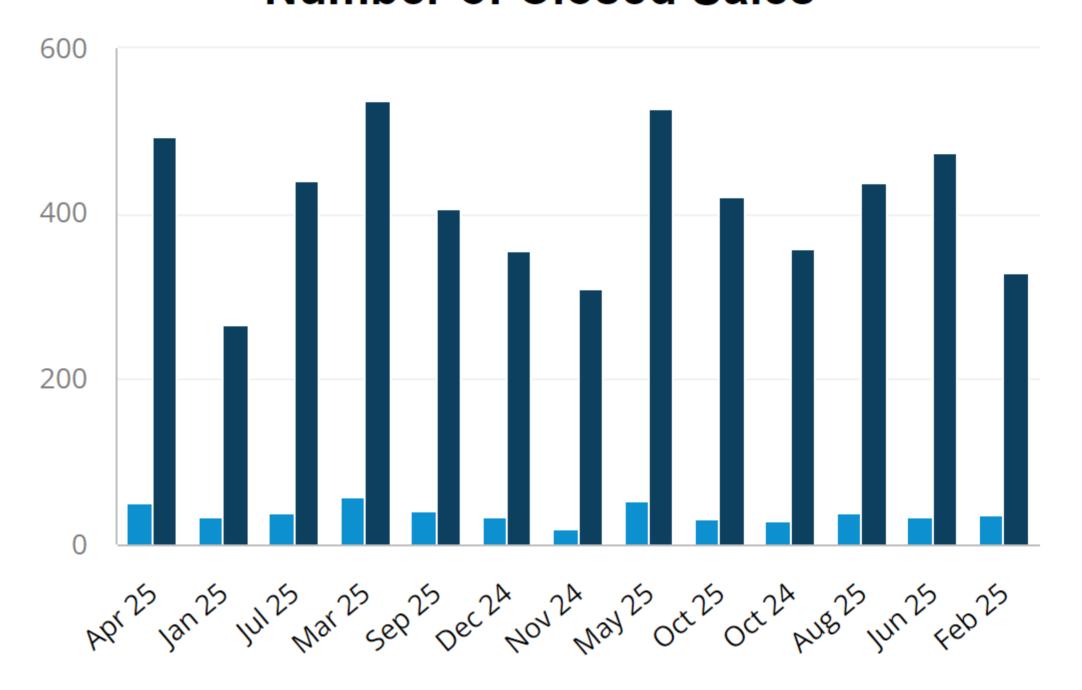
### **Single Family Homes**

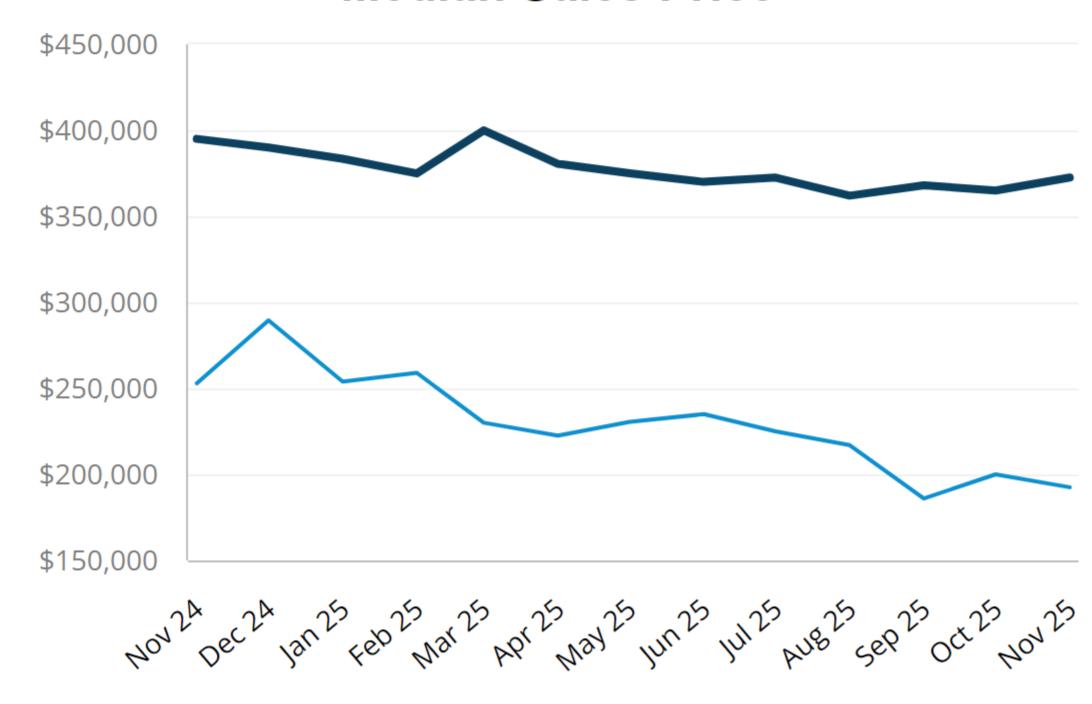
	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$372,500	\$395,000	<b>&gt;</b> -5.7%	\$365,000	<b>≈</b> 2.1%	\$374,997	\$399,000	<b>&gt;</b> -6.0%
Closed Sales	420	357	<b>☆</b> 17.6%	406	<b>≈</b> 3.4%	4,335	4,466	<b>&gt;</b> -2.9%
New Listings	710	670	<b>☆</b> 6.0%	594	<b>☆</b> 19.5%	7,564	7,989	<b>&gt;</b> -5.3%
Pending Sales	442	264	<b>☆</b> 67.4%	433	<b>≈</b> 2.1%	4,569	4,491	<b>☆</b> 1.7%
Median Days on Market	57	52	<b>☆</b> 10.7%	66	<b>&gt;</b> -13.6%	57	51	<b>☆</b> 12.9%
Sold Price per Square Foot	\$219	\$229	<b>&gt;</b> -4.4%	\$219	<b>☆</b> 0.2%	\$220	\$233	<b>&gt;</b> -5.6%
Percent of Original Price Rec'd	91.6%	92.8%	<b>&gt;</b> -1.4%	91.2%	<b>≈</b> 0.4%	91.6%	92.9%	<b>&gt;</b> -1.5%
Active Inventory	2,501	2,807	<b>&gt;</b> -10.9%	2,532	<b>以</b> -1.2%			
Months Supply of Inventory	6.0	7.9	<b>&gt;</b> -24.3%	6.2	<b>以</b> -4.5%			

### Condominiums

	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$192,500	\$252,950	<b>&gt;</b> -23.9%	\$200,000	<b>&gt;</b> -3.7%	\$221,000	\$262,500	<b>以</b> -15.8%
Closed Sales	32	28	<b>☆</b> 14.3%	42	<b>&gt;</b> -23.8%	420	401	<b>☆</b> 4.7%
New Listings	88	62	<b>☆</b> 41.9%	71	≈ 23.9%	901	885	<b>☆</b> 1.8%
Pending Sales	39	20	<b>≈</b> 95.0%	37	<b>☆</b> 5.4%	428	381	<b>☆</b> 12.3%
Median Days on Market	75	89	<b>以</b> -15.3%	51	<b>☆</b> 47.1%	70	75	<b>&gt;</b> -6.7%
Sold Price per Square Foot	\$155	\$178	<b>以</b> -12.7%	\$148	<b>☆</b> 5.1%	\$166	\$199	<b>&gt;</b> -16.6%
Percent of Original Price Rec'd	86.3%	86.1%	<b>☆</b> 0.3%	88.1%	<b>&gt;</b> -2.0%	86.5%	88.2%	<b>&gt;</b> -2.0%
Active Inventory	384	403	<b>&gt;</b> -4.7%	369	<b>☆</b> 4.1%			
Months Supply of Inventory	12.0	14.4	<b>&gt;</b> -16.6%	8.8	≈ 36.6%			

#### **Number of Closed Sales**





## Fort Myers Region

### October 2025



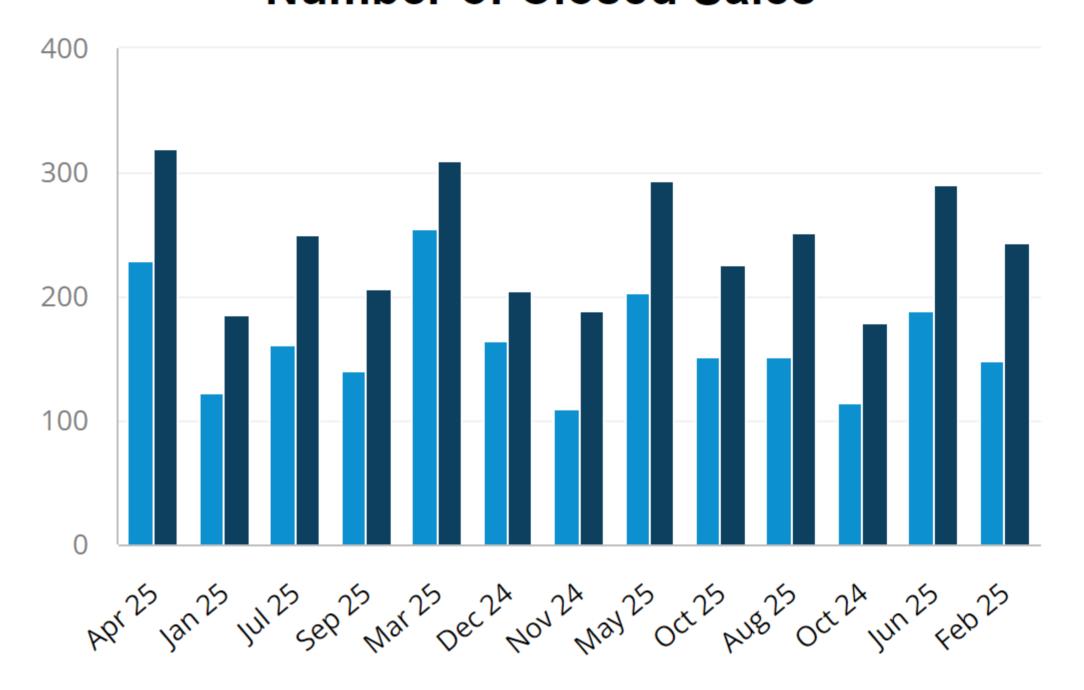
### **Single Family Homes**

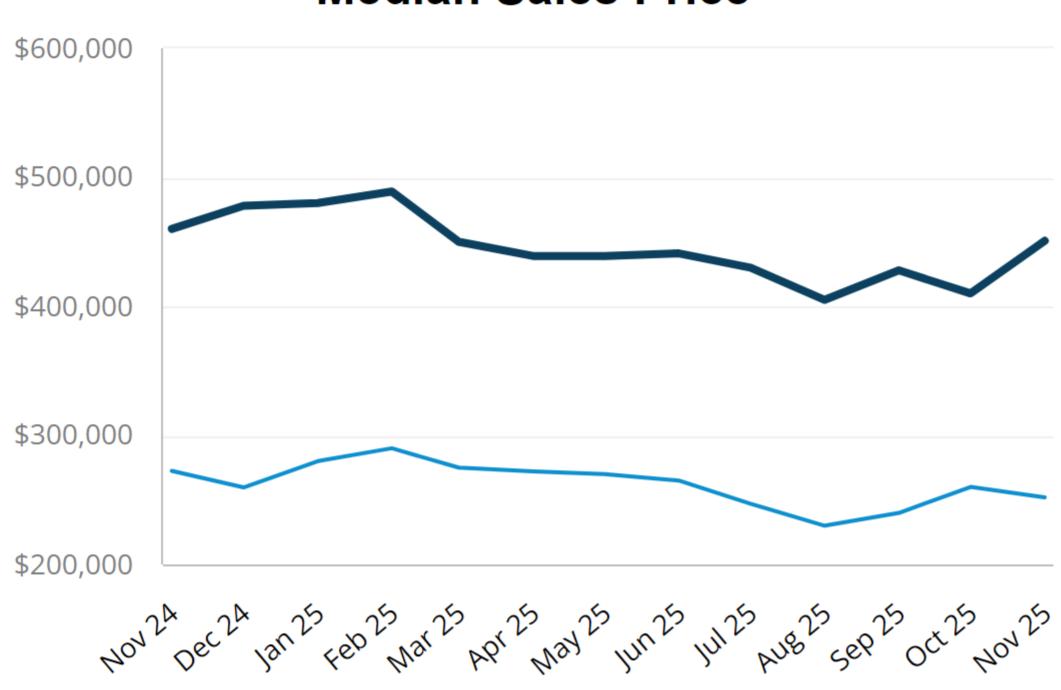
	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$450,750	\$460,000	<b>&gt;</b> -2.0%	\$410,000	<b>≈</b> 9.9%	\$435,000	\$465,000	<b>&gt;</b> -6.5%
Closed Sales	226	179	≈ 26.3%	207	<b>☆</b> 9.2%	2,576	2,514	<b>≈</b> 2.5%
New Listings	470	358	<b>☆</b> 31.3%	373	≈ 26.0%	4,647	4,240	<b>≈</b> 9.6%
Pending Sales	285	174	<b>☆</b> 63.8%	229	≈ 24.5%	2,704	2,517	<b>☆</b> 7.4%
Median Days on Market	43	57	<b>&gt;</b> -24.6%	43	<b>≫</b> 0.0%	51	46	<b>☆</b> 10.9%
Sold Price per Square Foot	\$235	\$250	<b>&gt;</b> -5.8%	\$223	<b>☆</b> 5.4%	\$236	\$253	<b>&gt;</b> -6.7%
Percent of Original Price Rec'd	91.2%	92.7%	<b>&gt;</b> -1.6%	91.7%	<b>&gt;</b> -0.6%	90.5%	91.9%	<b>&gt;</b> -1.5%
Active Inventory	1,477	1,391	<b>☆</b> 6.2%	1,462	<b>☆</b> 1.0%			
Months Supply of Inventory	6.5	7.8	<b>&gt;</b> -15.9%	7.1	<b>&gt;</b> -7.5%			

### Condominiums

	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$252,000	\$272,500	<b>&gt;</b> -7.5%	\$260,000	<b>&gt;</b> -3.1%	\$260,000	\$295,000	<b>以</b> -11.9%
Closed Sales	151	114	<b>☆</b> 32.5%	141	<b>☆</b> 7.1%	1,752	1,913	<b>&gt;</b> -8.4%
New Listings	508	333	<b>☆</b> 52.6%	314	<b>☆</b> 61.8%	3,816	3,925	<b>以</b> -2.8%
Pending Sales	181	107	<b>☆</b> 69.2%	152	<b>☆</b> 19.1%	1,820	1,873	<b>以</b> -2.8%
Median Days on Market	59	77	<b>&gt;</b> -23.4%	116	<b>&gt;</b> -49.1%	76	55	≈ 38.2%
Sold Price per Square Foot	\$171	\$199	<b>&gt;</b> -14.1%	\$178	<b>&gt;</b> -3.9%	\$189	\$216	<b>&gt;</b> -12.7%
Percent of Original Price Rec'd	86.1%	89.8%	<b>以</b> -4.2%	85.4%	<b>☆</b> 0.9%	87.0%	90.7%	<b>以</b> -4.1%
Active Inventory	1,646	1,586	<b>☆</b> 3.8%	1,490	<b>☆</b> 10.5%			
Months Supply of Inventory	10.9	13.9	<b>&gt;</b> -21.6%	10.6	<b>☆</b> 3.2%			

#### **Number of Closed Sales**





## Fort Myers Beach Region





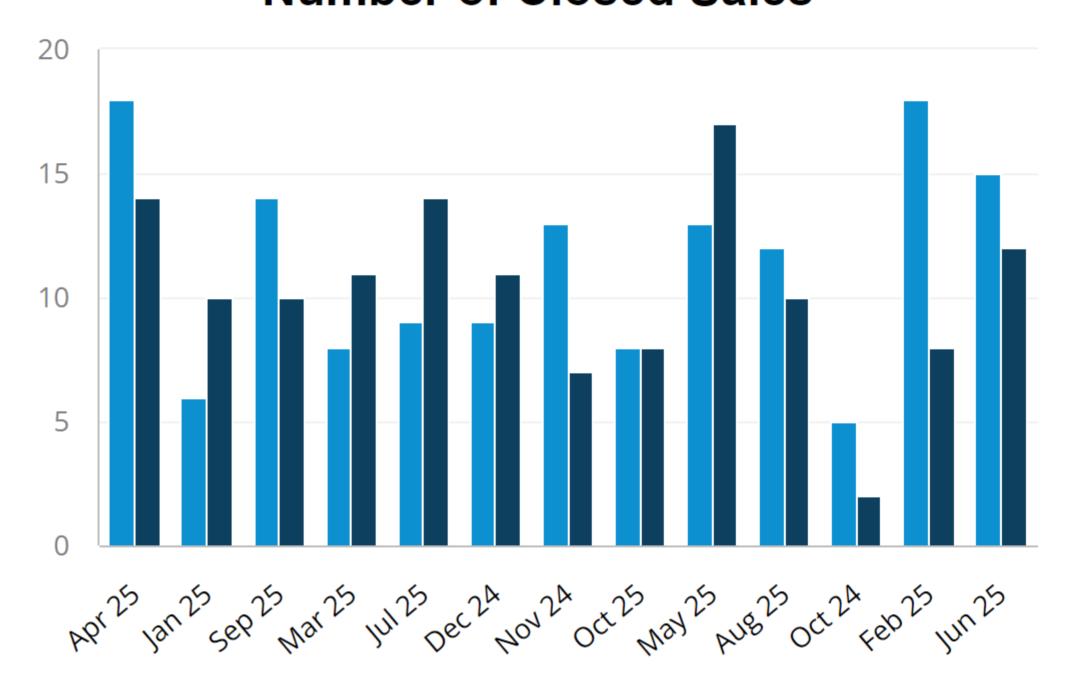
### Single Family Homes

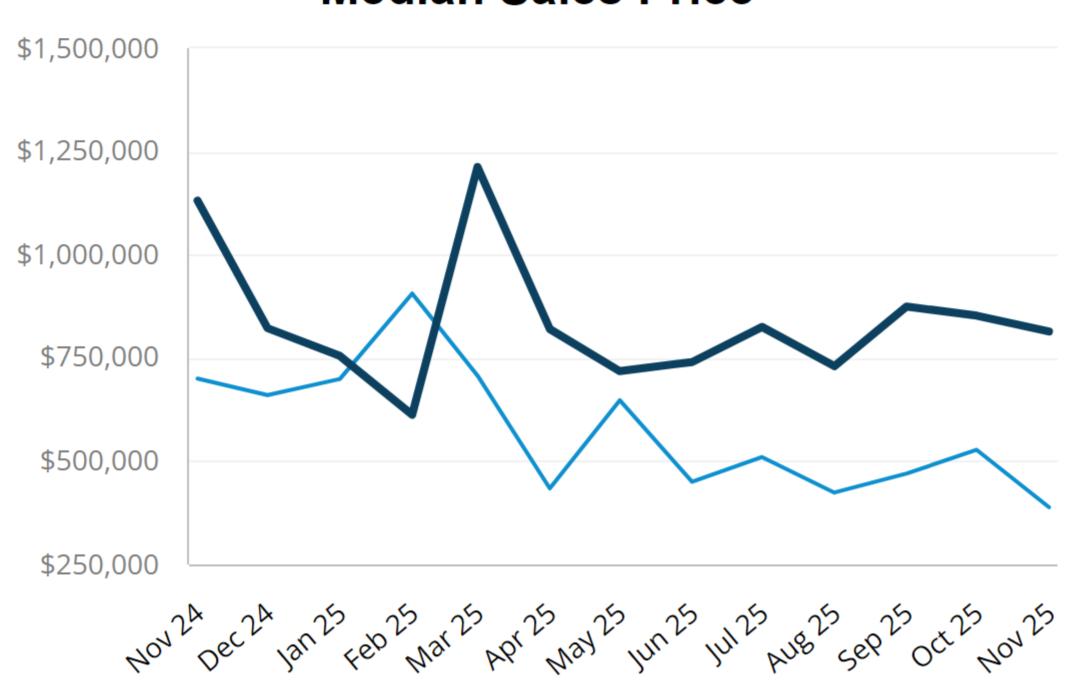
	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$814,000	\$1,131,000	<b>&gt;</b> -28.0%	\$852,500	<b>&gt;</b> -4.5%	\$815,000	\$850,000	<b>&gt;</b> -4.1%
Closed Sales	8	2	≈ 300.0%	10	<b>&gt;</b> -20.0%	114	90	≈ 26.7%
New Listings	36	30	≈ 20.0%	29	<b>≈</b> 24.1%	374	255	<b>☆</b> 46.7%
Pending Sales	7	6	<b>≈</b> 16.7%	6	<b>☆</b> 16.7%	116	93	<b>≈</b> 24.7%
Median Days on Market	218	63	≈ 246.0%	80	<b>☆</b> 174.2%	90	87	≈ 2.9%
Sold Price per Square Foot	\$512	\$536	<b>&gt;</b> -4.6%	\$479	<b>☆</b> 6.9%	\$499	\$589	<b>&gt;</b> -15.4%
Percent of Original Price Rec'd	82.4%	85.8%	<b>&gt;</b> -4.0%	85.6%	<b>&gt;</b> -3.7%	81.7%	84.8%	<b>&gt;</b> -3.7%
Active Inventory	194	130	<b>☆</b> 49.2%	185	<b>☆</b> 4.9%			
Months Supply of Inventory	24.2	64.7	<b>&gt;</b> -62.6%	18.5	<b>☆</b> 31.0%			

### Condominiums

	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$388,750	\$700,000	<b>&gt;</b> -44.5%	\$527,500	<b>&gt;</b> -26.3%	\$500,000	\$510,000	<b>&gt;</b> -2.0%
Closed Sales	8	5	<b>☆</b> 60.0%	14	<b>&gt;</b> -42.9%	121	147	<b>&gt;</b> -17.7%
New Listings	57	24	<b>☆</b> 137.5%	22	<b>☆</b> 159.1%	448	363	≈23.4%
Pending Sales	15	4	≈ 275.0%	7	<b>☆</b> 114.3%	126	146	<b>&gt;</b> -13.7%
Median Days on Market	105	83	≈ 27.3%	126	<b>&gt;</b> -16.7%	99	61	<b>☆</b> 62.3%
Sold Price per Square Foot	\$445	\$526	<b>以</b> -15.5%	\$458	<b>&gt;</b> -2.9%	\$452	\$496	<b>&gt;</b> -9.0%
Percent of Original Price Rec'd	91.1%	88.7%	<b>☆</b> 2.8%	86.3%	<b>☆</b> 5.6%	88.5%	89.7%	<b>&gt;</b> -1.4%
Active Inventory	247	196	≈ 26.0%	236	<b>☆</b> 4.7%			
Months Supply of Inventory	30.8	39.1	<b>以</b> -21.2%	16.8	<b>≈</b> 83.1%			

#### **Number of Closed Sales**





## Lehigh Acres Region

### October 2025



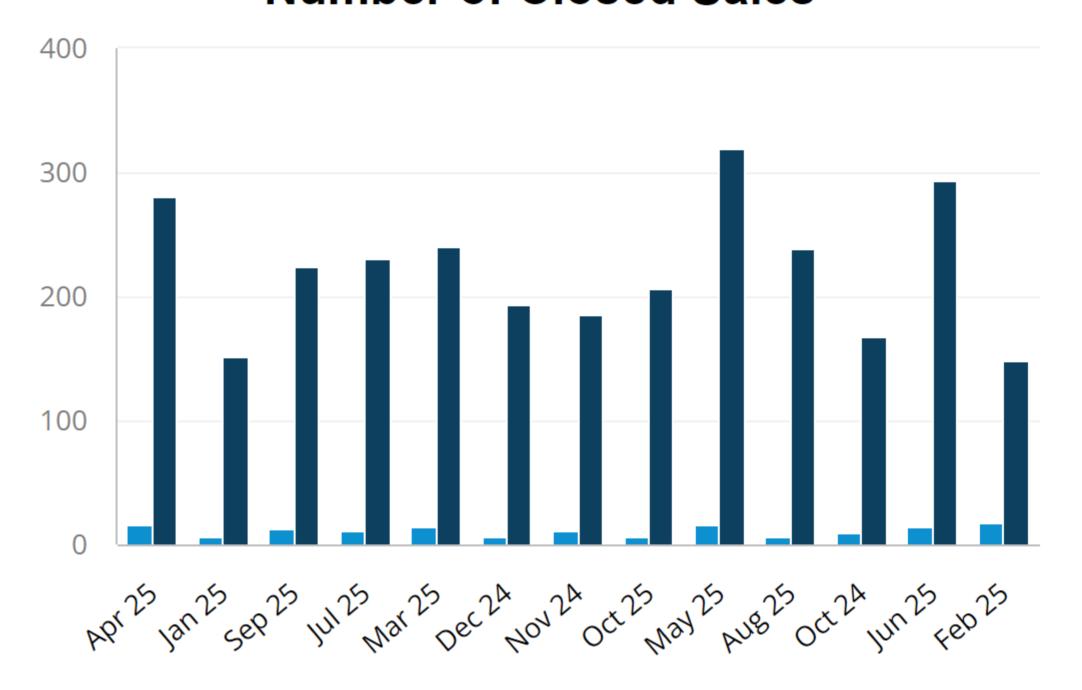
### Single Family Homes

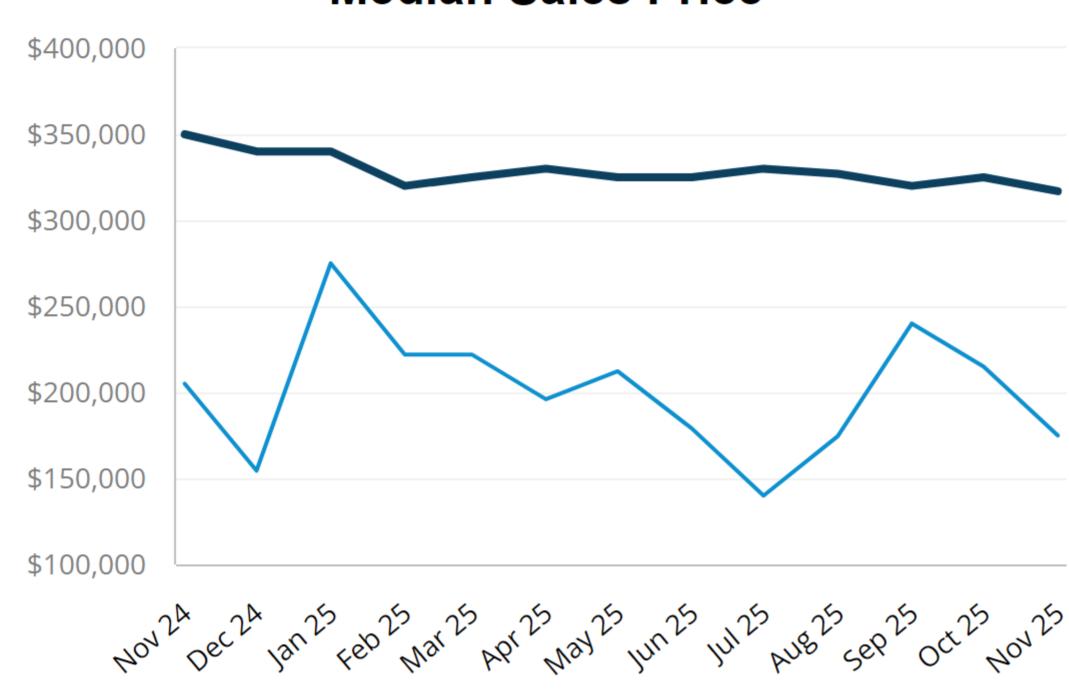
	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$316,900	\$350,000	<b>&gt;</b> -9.5%	\$325,000	<b>&gt;</b> -2.5%	\$325,000	\$349,900	<b>&gt;</b> -7.1%
Closed Sales	207	168	≈ 23.2%	224	<b>&gt;</b> -7.6%	2,334	2,139	<b>≈</b> 9.1%
New Listings	494	334	<b>☆</b> 47.9%	395	<b>☆</b> 25.1%	4,618	3,511	<b>☆</b> 31.5%
Pending Sales	228	163	≈ 39.9%	204	<b>☆</b> 11.8%	2,441	2,163	<b>☆</b> 12.9%
Median Days on Market	59	52	<b>☆</b> 13.5%	49	≈ 20.4%	49	36	<b>☆</b> 36.1%
Sold Price per Square Foot	\$203	\$219	<b>&gt;</b> -7.3%	\$204	<b>&gt;</b> -0.2%	\$210	\$216	<b>以</b> -2.8%
Percent of Original Price Rec'd	95.1%	95.7%	<b>&gt;</b> -0.6%	94.5%	<b>☆</b> 0.7%	95.1%	96.8%	<b>以</b> -1.7%
Active Inventory	1,601	1,125	<b>☆</b> 42.3%	1,536	<b>☆</b> 4.2%			
Months Supply of Inventory	7.7	6.7	<b>☆</b> 15.5%	6.9	<b>☆</b> 12.8%			

### Condominiums

	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$174,950	\$205,000	<b>&gt;</b> -14.7%	\$215,000	<b>&gt;</b> -18.6%	\$203,999	\$194,500	<b>☆</b> 4.9%
Closed Sales	6	10	<b>&gt;</b> -40.0%	13	<b>&gt;</b> -53.8%	123	110	<b>☆</b> 11.8%
New Listings	24	22	<b>☆</b> 9.1%	25	<b>&gt;</b> -4.0%	321	245	<b>☆</b> 31.0%
Pending Sales	15	7	<b>☆</b> 114.3%	13	<b>☆</b> 15.4%	137	106	≈ 29.2%
Median Days on Market	53	75	<b>&gt;</b> -29.3%	87	<b>&gt;</b> -39.1%	55	43	<b>☆</b> 27.9%
Sold Price per Square Foot	\$142	\$182	<b>&gt;</b> -21.8%	\$148	<b>&gt;</b> -4.1%	\$157	\$173	<b>以</b> -9.2%
Percent of Original Price Rec'd	89.0%	92.9%	<b>&gt;</b> -4.1%	87.2%	<b>☆</b> 2.1%	87.7%	93.4%	<b>以</b> -6.1%
Active Inventory	114	85	<b>☆</b> 34.1%	118	<b>&gt;</b> -3.4%			
Months Supply of Inventory	19.0	8.5	<b>☆</b> 123.4%	9.1	<b>≈</b> 109.1%			

#### **Number of Closed Sales**





## North Fort Myers Region

### October 2025



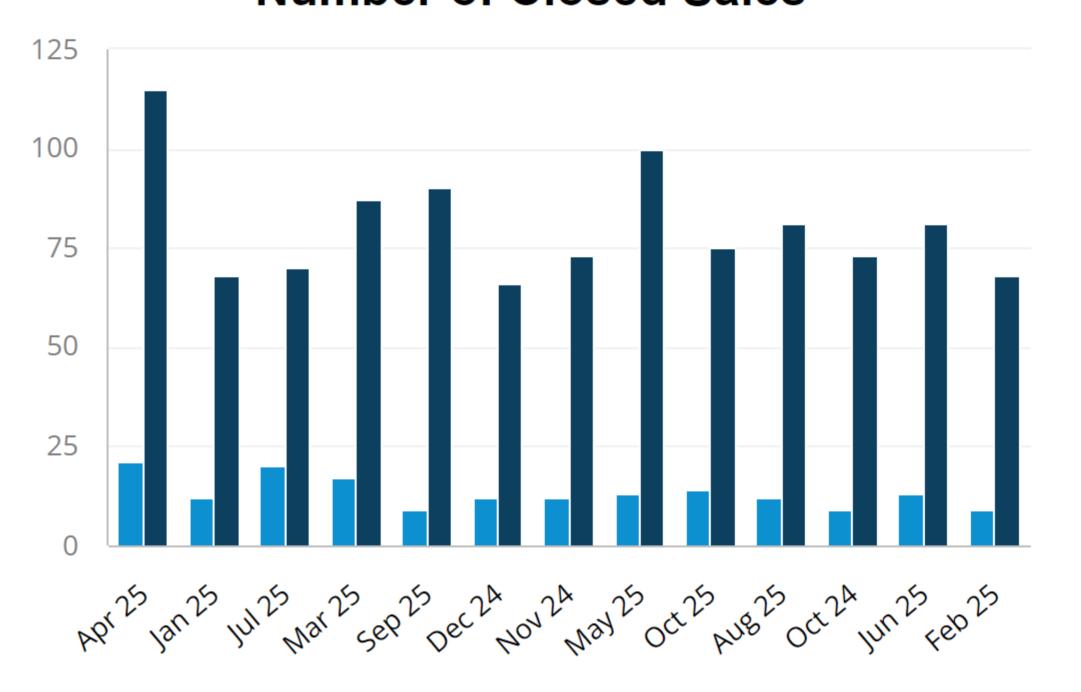
### Single Family Homes

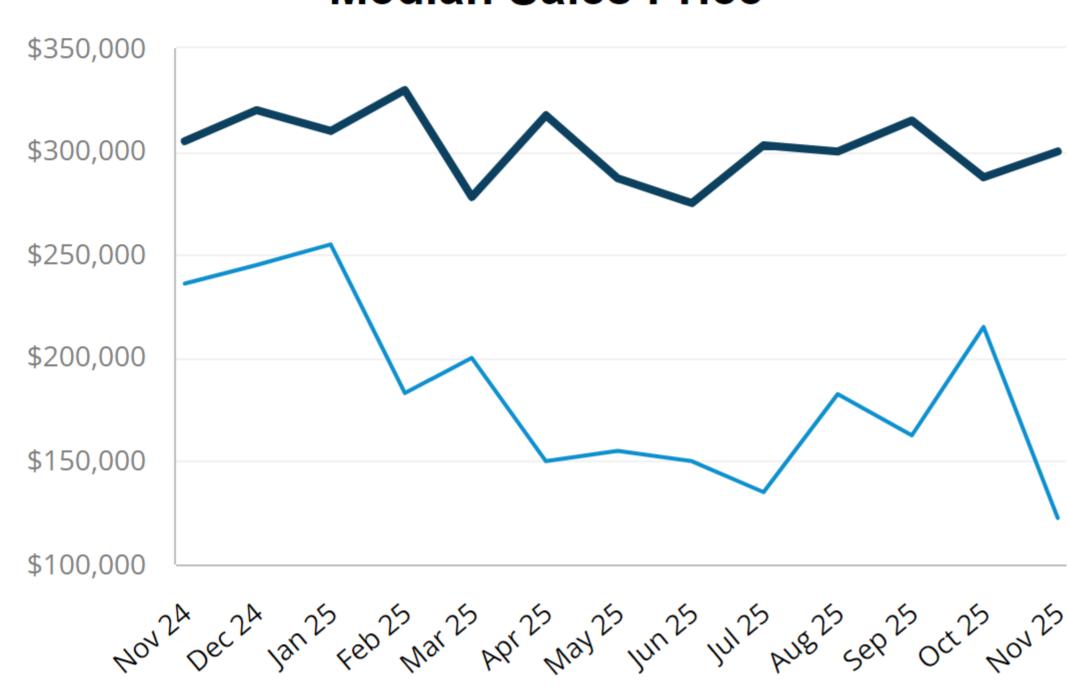
	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$299,999	\$304,999	<b>&gt;</b> -1.6%	\$287,500	<b>☆</b> 4.3%	\$300,000	\$325,000	<b>&gt;</b> -7.7%
Closed Sales	75	73	<b>≈</b> 2.7%	90	<b>&gt;</b> -16.7%	835	909	<b>&gt;</b> -8.1%
New Listings	131	113	<b>☆</b> 15.9%	116	<b>☆</b> 12.9%	1,488	1,524	<b>&gt;</b> -2.4%
Pending Sales	80	72	<b>☆</b> 11.1%	65	≈ 23.1%	849	908	<b>&gt;</b> -6.5%
Median Days on Market	95	60	<b>☆</b> 58.3%	83	<b>☆</b> 14.5%	59	49	≈ 20.4%
Sold Price per Square Foot	\$176	\$188	<b>&gt;</b> -6.4%	\$169	<b>☆</b> 4.5%	\$176	\$191	<b>&gt;</b> -7.9%
Percent of Original Price Rec'd	88.4%	87.6%	<b>☆</b> 0.9%	87.2%	<b>☆</b> 1.4%	87.6%	90.1%	<b>&gt;</b> -2.8%
Active Inventory	555	505	<b>♦</b> 9.9%	557	<b>&gt;</b> -0.4%			
Months Supply of Inventory	7.4	6.9	<b>☆</b> 7.0%	6.2	<b>☆</b> 19.6%			

### Condominiums

	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$122,500	\$235,999	<b>以</b> -48.1%	\$215,000	<b>&gt;</b> -43.0%	\$153,750	\$255,000	<b>&gt;</b> -39.7%
Closed Sales	14	9	<b>☆</b> 55.6%	9	<b>☆</b> 55.6%	140	172	<b>&gt;</b> -18.6%
New Listings	34	32	<b>☆</b> 6.3%	23	<b>☆</b> 47.8%	340	364	<b>&gt;</b> -6.6%
Pending Sales	11	10	<b>☆</b> 10.0%	12	<b>&gt;</b> -8.3%	144	175	<b>&gt;</b> -17.7%
Median Days on Market	58	44	<b>☆</b> 31.8%	143	<b>&gt;</b> -59.4%	84	60	≈ 39.2%
Sold Price per Square Foot	\$127	\$161	<b>&gt;</b> -21.4%	\$150	<b>&gt;</b> -15.7%	\$144	\$185	<b>&gt;</b> -22.0%
Percent of Original Price Rec'd	80.7%	93.7%	<b>以</b> -13.9%	83.1%	<b>&gt;</b> -3.0%	82.5%	89.4%	<b>&gt;</b> -7.8%
Active Inventory	162	156	<b>☆</b> 3.8%	156	<b>☆</b> 3.8%			
Months Supply of Inventory	11.6	17.3	<b>&gt;</b> -33.2%	17.3	<b>&gt;</b> -33.2%			

#### **Number of Closed Sales**





# Pine Island Region

### October 2025



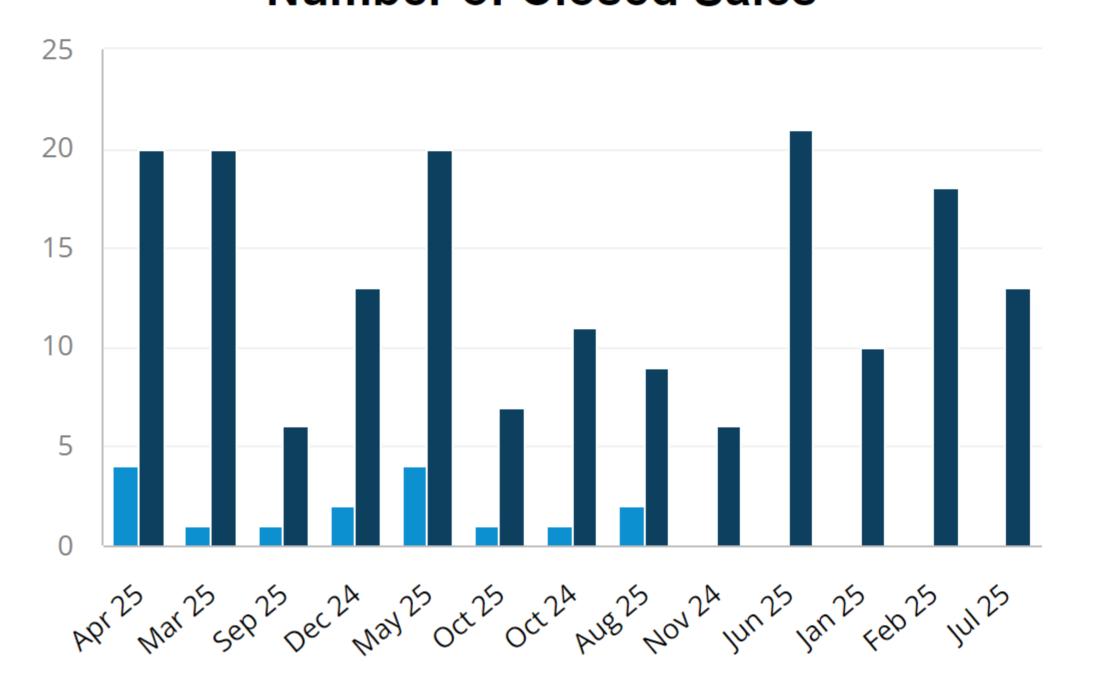
### Single Family Homes

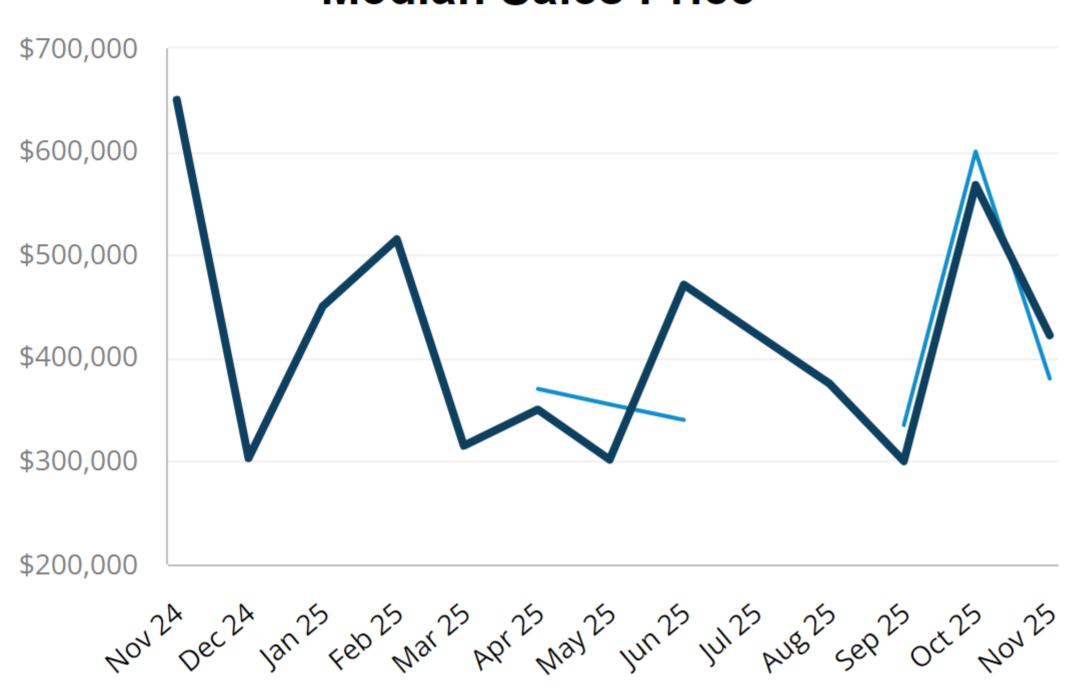
	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$422,000	\$650,000	<b>&gt;</b> -35.1%	\$567,500	<b>&gt;</b> -25.6%	\$401,250	\$475,000	<b>&gt;</b> -15.5%
Closed Sales	7	11	<b>&gt;</b> -36.4%	6	<b>☆</b> 16.7%	144	183	<b>&gt;</b> -21.3%
New Listings	19	31	<b>&gt;</b> -38.7%	17	<b>☆</b> 11.8%	254	380	<b>&gt;</b> -33.2%
Pending Sales	7	3	<b>≈</b> 133.3%	8	<b>&gt;</b> -12.5%	138	179	<b>&gt;</b> -22.9%
Median Days on Market	109	29	≈ 275.9%	147	<b>&gt;</b> -25.9%	85	75	<b>☆</b> 13.3%
Sold Price per Square Foot	\$316	\$403	<b>&gt;</b> -21.6%	\$287	<b>☆</b> 10.1%	\$279	\$378	<b>&gt;</b> -26.3%
Percent of Original Price Rec'd	83.2%	82.4%	<b>≈</b> 0.9%	81.6%	<b>☆</b> 1.9%	83.4%	85.3%	<b>&gt;</b> -2.3%
Active Inventory	110	162	<b>&gt;</b> -32.1%	108	<b>☆</b> 1.9%			
Months Supply of Inventory	15.7	14.7	<b>☆</b> 6.6%	18.0	<b>&gt;</b> -12.7%			

### Condominiums

	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$380,000	\$390,000	<b>&gt;</b> -2.6%	\$600,000	<b>&gt;</b> -36.7%	\$370,000	\$399,000	<b>&gt;</b> -7.3%
Closed Sales	1	1	<b>≫</b> 0.0%	1	»0.0%	13	19	<b>以</b> -31.6%
New Listings	3	3	<b>≫</b> 0.0%	3	>> 0.0%	29	40	<b>&gt;</b> -27.5%
Pending Sales	2	1	<b>☆</b> 100.0%	0		14	19	<b>&gt;</b> -26.3%
Median Days on Market	447	6	<b>☆</b> 7,341.7%			124	19	<b>☆</b> 552.6%
Sold Price per Square Foot	\$339	\$360	<b>&gt;</b> -5.8%	\$312	<b>≈</b> 8.7%	\$339	\$363	<b>&gt;</b> -6.6%
Percent of Original Price Rec'd	76.0%	97.5%	<b>&gt;</b> -22.1%	75.1%	<b>☆</b> 1.2%	84.1%	94.8%	<b>&gt;</b> -11.3%
Active Inventory	17	16	<b>☆</b> 6.3%	17	»0.0%			
Months Supply of Inventory	16.8	15.8	<b>☆</b> 6.3%	16.8	»0.0%			

#### **Number of Closed Sales**





# Sanibel Region

### October 2025



### **Single Family Homes**

	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$800,000	\$845,500	<b>&gt;</b> -5.4%	\$939,500	<b>&gt;</b> -14.8%	\$1,040,000	\$1,170,000	<b>&gt;</b> -11.1%
Closed Sales	11	4	<b>≈</b> 175.0%	14	<b>&gt;</b> -21.4%	126	150	<b>&gt;</b> -16.0%
New Listings	52	34	<b>☆</b> 52.9%	17	≈ 205.9%	390	281	≈ 38.8%
Pending Sales	17	5	≈ 240.0%	9	≈ 88.9%	136	145	<b>&gt;</b> -6.2%
Median Days on Market	114	139	<b>&gt;</b> -18.0%	283	<b>&gt;</b> -59.7%	90	77	<b>☆</b> 16.9%
Sold Price per Square Foot	\$438	\$447	<b>&gt;</b> -2.0%	\$448	<b>&gt;</b> -2.1%	\$483	\$558	<b>&gt;</b> -13.4%
Percent of Original Price Rec'd	76.3%	86.0%	<b>&gt;</b> -11.3%	81.6%	<b>&gt;</b> -6.5%	82.1%	87.8%	<b>&gt;</b> -6.4%
Active Inventory	166	113	<b>≈</b> 46.9%	147	<b>☆</b> 12.9%			
Months Supply of Inventory	15.1	28.2	<b>&gt;</b> -46.5%	10.5	<b>☆</b> 43.7%			

### Condominiums

	Oct 2025	Oct 2024	YoY %Chg	Sep 2025	MoM %Chg	YTD 2025	YTD 2024	YTD %Chg
Median Sales Price	\$689,500	\$842,500	<b>以</b> -18.2%	\$800,000	<b>&gt;</b> -13.8%	\$745,000	\$769,900	<b>&gt;</b> -3.2%
Closed Sales	8	2	≈ 300.0%	7	<b>☆</b> 14.3%	84	63	≈ 33.3%
New Listings	29	12	<b>☆</b> 141.7%	11	<b>☆</b> 163.6%	253	150	<b>☆</b> 68.7%
Pending Sales	9	3	≈ 200.0%	12	<b>&gt;</b> -25.0%	91	65	<b>☆</b> 40.0%
Median Days on Market	202	83	<b>☆</b> 143.4%	107	<b>≈</b> 89.7%	86	83	<b>≈</b> 3.6%
Sold Price per Square Foot	\$578	\$722	<b>&gt;</b> -20.0%	\$604	<b>&gt;</b> -4.4%	\$640	\$673	<b>以</b> -4.9%
Percent of Original Price Rec'd	83.4%	88.4%	<b>&gt;</b> -5.6%	83.9%	<b>&gt;</b> -0.6%	85.4%	89.6%	<b>&gt;</b> -4.6%
Active Inventory	139	74	≈ 87.8%	129	<b>☆</b> 7.8%			
Months Supply of Inventory	17.4	36.8	<b>&gt;</b> -52.9%	18.4	<b>&gt;</b> -5.7%			

#### **Number of Closed Sales**

